

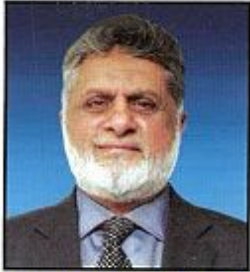


# VOICE OF INDUSTRY NEWSLETTER

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DECEMBER 2018



**Mr. Saleem Parekh**  
President S.I.T.E.  
Association of Industry



## SITE Association elects its office bearers for 2018-19

**M**r. Saleem Parekh, Mr. Ahsan Arshad Ayub and Mr. Naveed Wahid have unanimously been elected unopposed as President, Senior Vice President and Vice President respectively of the SITE Association of Industry at the 54th Annual General Meeting held on 28th of September 2018.

The executive committee of SITE Association elected unopposed its office bearers for the next term of one year 2018-19 besides taking important decisions for the further development of the SITE industrial estate.

On behalf of Mr. Saleem Parekh, the newly-elected President, Mr. Ahsan Arshad Ayub, Senior Vice President, SITE Association thanked the members for giving them opportunity to serve their fraternity. The new leadership pledged to promote the association's role on new lines with the cooperation of all stakeholders.

M. Zubair Motiwala, Patron-in-Chief of SITE Association, M. Tariq Yousuf, Younus M. Bashir, Asad Nisar, and Muhammad Jawed Bilwani outgoing President of SITE  
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### Outgoing Executive Committee Members





# Manghopir Road to be revamped in 3 months: Governor Sindh



Picture taken on the occasion of visit of Governor Sindh to SITE Association of Industry. Present in the picture are: Governor Sindh Mr. Imran Ismail; Siraj Kassam Teli; Jawed Bilwani; Yunus Bashir; Abdul Rasheed; Touseef Ahmed; Zubair Motiwala; Naveed Wahid (Acting President); Saleem Nagaria; Sanaullah Abdullah and Haris Shakoor.

Imran Ismail, Governor Sindh claimed that the revamp work of Manghopir Road will be completed in the record shortest period of three months that will work as a catalyst for industrial activities of SITE industries.

Speaking as a chief guest at his visit at the office of SITE Association, he also pledged that all the ditches and patches of main roads in SITE area shall be repaired sooner on priority.

He vowed to advise Prime Minister Imran Khan for endeavor for the earliest development of Combined Effluent Treatment Plants in Karachi. The industries will also get recycled water from TP-4 treatment plant.

Governor stated that the federal government is financing to revamp the Karachi Fire Brigade along with availability of firefighters to SITE Association of Industries for preventing accidents of fire eruption in the industrial area.

"Karachi is the top priority of the PTI government. As committed by Prime Minister Imran Khan, the federal government funded projects which include seawater desalination plant, green bus metro project, TP-4 water treatment plant, widening of Northern bypass, and availability

of Lyari expressway for heavy traffic, shall be executed through Karachi Infrastructure Development Company Ltd."

Governor Sindh announced that Government-Citizens Liaison Committee (GCLC) will be formed having representatives of Industrialists to resolve their problems and issues related to federal ministries and authorities. Setting up this cell at Governor House will save the industrialists from visiting Islamabad for getting small jobs done and will ultimately improve the working efficiency of federal bureaucracy.

Jawed Bilwani, Immediate Past President of SITE Association of Industry, in his welcome address highlighted key issues facing the SITE industrial area.

He said that infrastructure of SITE Industrial area is dilapidated and needs sustainable development. SITE area requires carpeting of roads, installation of street lights, and the improvement of green belts and pavements.

The water recycling plant should be installed at TP-1 and TP-2 treatment plants to provide recycled water to SITE industries for industrial process which will help in meeting

water requirement of the area, he added.

He requested the Governor for the allocation of ample funds for the establishment of SITE Industrial Centre for conducting events such as seminars, conference, trade exhibitions, and emergency rescue centre. ■

## CONTINUATIONS

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Association of Industry while congratulating the newly-elected office bearers said that "Our prime objective is to improve the infrastructure of SITE area for the present and future needs".

They said that SITE is the hub of industrial activities and its contribution is the lion's share in the national economy. "SITE Association will endeavour to provide best facilities to its members for the achievement of optimal results in the industrial sector," they added.

The newly elected office bearers have assumed their charge from 1st of October, 2018. ■



Mr. Saleem Parekh, President, SITE Association is presenting crest to Mr. Muhammad Naveed, Director, SESSI, SITE East Directorate on the occasion of his visit to SITE Association. Also present on the occasion are Mr. Ahsan Arshad Ayub, Senior Vice President, Mr. M. Arif Lakhany, Chairman All Pakistan Textile Processing Mills Association, Mr. Younus M. Bashir, Former Chairman, Mr. Touseef Ahmed, Chairman, EOBI, SESSI & Labour related Levies Sub-Committee, Mr. Abdul Hadi, Chairman Law & Order Sub-Committee & Syed Athar Hussain, Deputy Director, SESSI.

## Sector Commander Rangers Visits SITE Association of Industry

On the invitation of Mr. Saleem Parekh, President SITE Association of Industry (SAI), Brigadier Abdul Ghaffar, Sector Commander, Sachal Rangers, visited the office of SITE Association of Industry on Friday, 26th of October, 2018.

He was given a presentation on the role of SITE's industry in the national economy.

Over a period of 5-year, SITE Association of Industry has invested more than Rs.171 million on the security. It is the only town association in Pakistan which has not only invested in the law and order system but also maintained and improved the system as per the requirement of law enforcing agencies.

The monthly expenses of the association are approximately Rs.3.5 million in this head. Some of the major works done under maintenance of foolproof law and order are below:

- Construction of 28 pickets.
- Construction of 31 security walls & gates.



- Payment to Rangers' private security guard company including 63 personnel.
- Purchase of 14 motorbikes for patrolling (to be increased to 24).

### Monthly expenses include:

- Expenses of police mobile with 50 personnel.
- Providing diesel and petrol to all vehicles of LEAs.
- Payment of mobile, landline, internet bills and maintenance of all sorts
- Staff salaries

### Issues and Challenges:

Mr. Saleem Parekh also apprised the issues and challenges of SITE Association of Industry to Brigadier Abdul Ghaffar, Sector Commander, Sachal Rangers.

## Appeal for "Dams Fund"

Prime Minister Imran Khan visited Karachi on Sunday, 16th September 2018 for fundraising meeting with the business community of Karachi for Diامر Bhasha & Mohmand Dams.

On behalf of members of SITE Association of Industry, the office bearers pledged a sum of Rs. 2.5 million towards Dams Fund and the said amount has already been deposited by the association from its own accounts on 26th Sep 2018. In this connection, the receipt issued from Sindh Governor House has also been sent to members for information through email.

All patriotic members are requested to come forward to participate in the national cause through their valuable donations to SITE Association.

Please send your cheques / pay orders in the name of "SITE ASSOCIATION OF INDUSTRY" for the amount you wish to contribute.

**For any assistance, please contact SITE Association of Industry**

- Due to non-availability of recording, in case of any incidence the response time is very slow, we have requested AIGP to provide play back option so that the monitoring agencies could trace the criminals and inform the investigating agencies in time.
- Rangers patrolling is very nominal, at least one mobile at 8 entry and exit points of SITE area must be deputed from 7 am to 10 am and from 5 pm to 7 pm in the areas during the peak hours of traffic flow.
- Street crimes are increasing alarmingly particularly in few areas such as Zaka Sons and BB point where majority of criminal activities have taken place recently.
- Reconstruction of walls should be done immediately which have been demolished by residents of adjacent colonies. ■

# BABAR FILLING STATION

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- Car Wash.
- Free Oil Change.
- Standard Quality Products at "The Shop".
- Well-managed Delivery Service to provide you HSD at your door step.

**WE HAVE REGARDS AND BELIEFS FOR  
THE BUSINESS RELATIONSHIP ONCE CREATED  
AND LOOK FORWARD  
TO JOIN US AS A SATISFIED CUSTOMER.**



# Progress Report of 2017-18

During 2017-18, most important issues addressed were:

1. First Stop TB Pakistan's Initiative Screening Camp was conducted on 20th November, 2017.

## 2. Water (Sub-Soil)

24" dia MS Bulk Water Supply line from Hub Reservoir to SITE Limited Near Valika Hospital Karachi.

Approval from Sindh Parliament and issuance of Ordinance with regard to sub-soil water supply to industrial areas and license to sub-soil suppliers from KW&SB

## 3. SITE Self Security System (SSSS):

In the last 5-years, SITE Self Security System (SSSS) working was satisfactory with the blessings of Almighty Allah and with the cooperation of Rangers and Sindh Police we crime rate reduced in the area, which is evident from chart:

## 4. Construction of new building for SSSS and SCMC:

The outgoing office bearers biggest achievement was construction of SSSS new building with all modern vigilance facility with



**Mr. Jawed Bilwani**  
Immediate Past President  
S.I.T.E. Association of Industry

a total cost of Rs. 11 million. Additional Inspector General of Police (Karachi Range) Dr. Amir Ahmed Shaikh inaugurated the new building of SITE Self Security System.

## 5. Handing over of 10 CG-125:

SITE Association of Industry handed over 10 Motorcycles (CG-125) to Mr. Aamir Farooqi, DIG-West, to improve surveillance of SITE area by the local police in coordination with SITE Self Security System (SSSS).

## 6. Renovation of old building:

Old building was in pathetic condition and severely damaged at several places, the roof of the old building was leaking during the rain and ruined the old record of the Association. Therefore, Executive Committee immediately decided to repair and renovate the old building which includes, President, Secretary General, Admin, Conference rooms and main lobby of the building, reception, stores, kitchen and bathrooms, total cost incurred was Rs. 5 million.

## 7. Treatment Plant:

The issue of Combined Treatment Plant was also taken up and we have succeeded in getting approval of Rs. 1.4 billion for 'Es-

tablishment of Five Combined Effluent Treatment Plant (CETP) for Industrial areas of Karachi from Federal Government of Pakistan.

## 8. Visits of dignitaries:

During 2017-18 several dignitaries visited SITE Association of Industry, such as: Mr. Imran Khan, Chairman Pakistan Tehreek-e-Insaf; Syed Murad Ali Shah, Sindh Chief Minister; Mr. Muhammad Ali Malkani, Environment Minister of Sindh; Mr. Sohail Anwar Siyal, Sindh Home Minister; Mr. Mohammad Younas Dagher, Secretary, Ministry of Commerce, Government of Pakistan; Major General Muhammad Saeed, Director General, Pakistan Rangers (Sindh); and Mr. Muhammed Sualeh Ahmad Faruqi, Commissioner, Karachi Division. ■

S. #	Nature of Crime	2014	2015	2016	2017	2018 (Jan to Aug)
1.	Mobile Phone Snatching	25	104	59	114	45
2.	Cash Snatching / Theft	32	69	61	85	50
3.	Load Vehicle Theft / Snatching	23	4	2	4	4
4.	Motorcycle Snatching	54	56	41	20	23
5.	Vehicle Theft	2	2	10	2	10
6.	Vehicle Snatching	9	4	3	-	1
<b>TOTAL</b>		<b>145</b>	<b>239</b>	<b>176</b>	<b>225</b>	<b>133</b>

## SITE Crime Monitoring Cell (SCMC)

Report a crime as it happens immediately at the following numbers:

SCMC telephone .....021-32565959

SCMC mobile .....0300-8265462

Rangers .....021-32568989

Whatsapp SCMC .....0300-2022115

Whatsapp Sindh Police..0343-5142770

## For Suggestions to Improve Law & Order

Please contact:

**Abdul Hadi .....0323-2939068**

Chairman Law & Order Committee

**Naveed Wahid .....0300-8258749**

Advisor Law & Order Committee

**Saleem Nagaria ...0333-2149050**

Member Law & Order Committee

**Haris Shakoor .....0333-3312483**

Member Law & Order Committee



## PROFESSIONAL SAFETY PRACTITIONER

### COURSE CONTENTS

Health Safety Management System  
Fire Prevention & Protection System  
Communication & Coordination.  
Permit To Work.  
Risk Assessment & Protection Of Control.  
Construction & Civil Work Safety.  
Electrical Safety.  
Engineering Safety & Ergonomic Safety.  
Environmental Management System.  
Incident Investigation.  
Emergency Preparedness & Response Procedure.  
First Aid.  
Safe Use of Equipment & Tools.  
Personal Protective Equipment PPEs.



**Duration:** 8 Weeks Program **Day/Timing:** Sunday 2 pm to 6 pm

**Investment:** Rs. 16,000

**Program Date:** 20th Jan, 2019

**Venue:** Ned CCEE Department (in collaboration with Lambda Consulting Group)

## ADVANCE COURSE ON INDUSTRIAL RELATION AND MAJOR LABOR LAWS

### COURSE CONTENTS

The Sindh Industrial Relations Act (SIRA), 2013  
The Sindh terms of Employment Act 2015, Standing order  
The Sindh Factory Act- 2015  
The Sindh Worker's Welfare Fund Act, 2014  
The Sindh Employee Old Age Benefit Act, 2014  
The Sindh Employee Social Security SESSI -1965  
The Sindh Minimum Wage Act-2015  
The Sindh Companies Profit (Worker's Participation Act, 2015)



**Duration:** 8 Weeks Program

**Day/Timing:** Saturday 06 pm to 09 pm Sunday 10 am to 1 pm

**Investment:** Rs. 25,000

**Program Date:** 19th Jan, 2019

**Venue:** Ned CCEE Department (in collaboration with Lambda Consulting Group)

**For Registration Please Contact**

**Ms. Sadia Khalid**

**021-34811720, 03018223398**



**S.I.T.E Association of Industry**

## IOSH MANAGING SAFELY INTERNATIONAL CERTIFICATION UK BASED

### COURSE CONTENTS

Introducing Managing Safely  
Assessing Risks  
Controlling Risks  
Understanding Responsibilities and Hazards  
Investigating Accidents and Incidents  
Measuring Performance  
Protecting our Environment.



**Timing:** 10 am to 2 pm **Duration:** 3 Days Sunday Program

**Commencement Date:** 20th Jan, 2019. (on Sunday)

**Venue:** Development Resource Centre.

**Course Investment:** Rs. 25,000

Special 45% Discount For SITE Association Members: Rs 14,300/-

## ADVANCE DIPLOMA IN HEALTH SAFETY & ENVIRONMENT

### COURSE CONTENTS

64 Topics will covered with Practical Demonstrations.



**Duration:** 6 Months **Day:** Every Sunday

**Timing:** 10 am to 2 pm

**Commencement Date:** 20th Jan, 2019.

**Course Investment:** Rs. 30,000/-

**Venue:** Development Resource Centre

## EXCEL ADVANCE BI POWER TOOLS WITH DASHBOARD REPORTING

### COURSE CONTENTS

Level-I

Concept Making with Essential Functions and Formatting.

Level-II

Sort and subtotal, what if analysis, data validation, track changes

Lookup, Financial, Statistical and Database Functions

Advance Filters, Arrays and Multi-sheet formulas

Charts Concept & Working

Data Visualization with Pie, Bar, Line, Pivot Table and Charts

Data Analysis and Reporting

Level-III

Power Query, Power Pivot, Power View, Power Map Manager

Introduction to Dashboard

Inserting Graphics

Dashboard Navigation

Using Excel Objects for Specialist Dashboard Views

Using Macros and VBA with Dashboard



**Timing:** 10 am to 5 pm **Duration:** 1 Day Training

**Investment:** Rs. 2,500/-

**Program Date:** 19th Jan, 2019. (On Saturday)

**Venue:** SITE Association.

## WASTE MANAGEMENT

### COURSE CONTENTS

What are Wastes?  
Classification of Wastes according to their Properties.  
Classification of Wastes according to effect on Human Health.  
Waste Management Planning and Disposal.  
Waste Reduction Plan.  
Benefits of Waste Reduction.  
Life Cycle of Waste Reduction.  
Waste Minimization.  
Expected Results.  
Waste Management Planning.  
Importance & Benefits of Waste Management Planning.



**Timing:** 9 am to 1 pm **Duration:** Half Day Workshop

**Investment:** Rs. 2,500/-

**Program Date:** 26th Jan, 2019. (On Saturday)

**Venue:** SITE Association.

**For Registration Please Contact**

**Mr. Bilawal Shafiq**

**021-34811720, 03018223396-97-98**

**Info@drwf.org.pk www.drwf.org.pk**



Reg No. DGSW (S) 2382



# SITE Association suggestions for coping up Rupee devaluation

The fifth devaluation since December by 23% pushed back Pakistan several years. The persistent depreciation of rupee is increasing inflation, which is not only hitting poor hard but it is also affecting all segments of the economy.

cline, exports have started inching up. The recent State Bank survey shows that the Consumer Confidence Index has risen by 5.07pc compared to the previous survey conducted in July. Currency devaluation would send a negative sig-

would suggest:

1. Finance Minister and Exports Advisor should go for the consultation with all stakeholders including industries and inform about the short-term, mid-term and long-term programs of the government. So that industrialists could also plan their future investments, create efficiencies and utilization of their existing production capacities.
2. All political parties should sign a Charter of Economy. For every government, priorities should be: narrow down trade deficit and increase exports.
3. Research & Development Cell should be constituted in the Commerce Ministry, so that import substitute industries can be designed & defined and this department should also see the profitability of the industry. ■

The author is the President SITE Association of Industry

## July to October 2017 vs 2018



Industries are affected in the most severe manner as raw materials have become expensive, showing an increase of input cost by 10 to 15 percent. Due to the government plans for providing 10 million jobs and increasing exports, industrialists have booked the latest textile machinery imports, but this massive devaluation will slow down BMR process. Even for the export sector, it would be a big setback, as other than natural cotton based commodities, all other commodities are 70% import-based which would become expensive.

Here are some of the reasons that why devaluation and raising tariffs are detrimental to Pakistan's economic development:

1. Imports are inelastic and a weaker rupee will not help. Mostly, they consist of raw materials (petroleum, chemicals, and metals), intermediate goods or machinery. Any devaluation would increase their cost and thus make Pakistani exporters less competitive and increases inflation.
2. Devaluation will raise the cost of servicing our external debt.
3. Investor confidence would be shaken as their investment in Pakistan comes through Stock Exchange.
4. Same with foreign direct investment, after a long period of de-

val to potential investors. How can industry sustain these issues, if there is instability in foreign exchange?

For this purpose SITE Association

## MEMBER AVAIL FOLLOWING BENEFITS

- Opportunity to meet federal & provincial ministers and secretaries for resolving your issues.
- Networking opportunities at various events.
- Interaction with Foreign Consul Generals and Ambassadors.
- Networking opportunities with other SITE industrialists.
- Complimentary copy of monthly magazine of "Voice of Industry".
- Representation of members' in government bodies.
- Receiving facilitation in resolving issues related to utility agencies, SSGC, KE, KWSB, and Sub-soil.
- Getting facilities in resolving issues related to Labor, SESSI, EOBI, Sindh Workers Welfare Board, and others.
- Recommendation letter for business visa.
- Receiving facilitation of GST, Rebates and other Refunds
- Participation of members in business meetings with overseas trade delegations in their specific area of business.
- Provision of Security.
- Cleanliness facilities in the area.
- Preparation of company and personal profiles on nominal charges.
- Posting of advertisement, company and personal profiles on nominal charges in the monthly magazine "Voice of Industry" and on the official website of association.
- Posting of advertisement, company and personal profiles on nominal charges in the annual report and trade directory and on the official website of association.
- Daily update via emails to valued members regarding the latest news of trade & industry and forex rates etc.

For further details, please contact Chairman Membership Sub-Committee: Farhan Ashrafi: 0321-8209988 Advisor: Saleem Nagaria: 0333-2149050

**Haris Altaf Shakoor**  
0333-3312483

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