

# VOICE OF INDUSTRY

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## INSIDE STORY

Karachi Industry; The  
Goose That Lays  
Golden Eggs



GOVERNOR SINDH  
INAUGURATES SITE  
ASSOCIATION FIRE STATION

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# GOVERNOR SINDH INAUGURATES SITE ASSOCIATION FIRE STATION

27TH APRIL 2021

**FULL STORY**

## THE INAUGURATION CEREMONY

The Governor of Sindh Imran Ismail visited SITE Association of Industry and inaugurated the newly set up Fire Station of SITE Association. Administrator KMC Laeeq Ahmed, Chief CPLC Sindh Muhammad Zubair Habib, Chief Fire Officer Mubin Ahmed and other high officials from the KMC Fire Department were also present on this occasion.

Addressing the industrialists of the area, the Governor said that the provision of 2 fire tenders for SITE Association was a long pending demand of Industries of SITE area. He added: "I made the commitment for this fire station and all praises goes to Almighty Allah, who once again blessed us in fulfilling our commitments".

He commended the efforts made by SITE Association in making the Fire Station functional in a very limited time. The Governor lauded SITE Association being the first and foremost in resolving the problems of SITE area. On the issue of gas supply to the industries, the honourable Governor assured the concerned parties that he will arrange a single point agenda meeting with the Prime Minister along with concerned federal ministers and advisors on the burning issue of gas supply to industries; as soon as possible.



**Governor Sindh along with President SITE is offering prayers after inauguration of SITE Association Fire Station. Patron-in-Chief Zubair Motiwala is also prominent in the picture.**

The governor also said: "from the platform of Sindh Industrial Liaison Committee (SILC), we took up many issues of industries and we have been successful in resolving them". He assured the attendees of his continued support in solving the issues, particularly that of damaged infrastructure and dilapidated roads.

Speaking on this occasion, Patron-in-Chief of SITE Association Zubair Motiwala said that he would focus on two, main burning issues: one perennial issue is of non-availability of gas to industries and the other recent burning issue is of illegal demolition of factories, constructed on leased land, as old as 1960s. Zubair Motiwala demanded an urgent action on these issues from the Governor of Sindh.

**Contd. on page 02**



**President SITE Abdul Hadi is presenting SITE Association’s crest to Governor Sindh Imran Ismail on the occasion of his visit. Patron-in-Chief Zubair Motiwala is also prominent in the picture.**

The President also said that the Governor House is playing a vital role in relaying issues related to industries with the federal government. The Governor of Sindh himself is very keen and is meeting all town associations, trying to resolve their issues from the platform of Sindh Industrial Liaison Committee (SILC). Abdul Hadi reiterated the issues regarding the abysmal condition of infrastructure in SITE area, more notably the state of

It is very heartening to see that Governor of Sindh has fulfilled his promise”.

Briefing the members about the Fire Station, Abdul Hadi said: “the idea of setting up the fire station was initiated in the year 2018 by the SITE Association of Industry during the first visit of Governor Sindh Mr. Imran Ismail who promised to take up the matter and provide fire tenders to the town associations at the earliest. It is very heartening to see that Governor of Sindh has fulfilled his promise”.

President SITE also stressed upon the Governor to take cognizance of the grave situation emerging from the illegal demolition of factories, some of which are as old as the 1960s. This action is in breach of the orders of the Supreme Court, where the orders were actually given for the removal of encroachments and not for the demolition of factories standing on leased industrial land.

On this occasion, the crest of SITE Association was also presented to the Governor of Sindh. SVP Riazuddin proposed vote of thanks to the participants. Later, the Governor visited the new Fire Station and formally inaugurated it by unveiling the inauguration plaque.



A view of newly established SITE Association Fire Station.

## SURVEY OF SITE AREA ROADS

### FULL STORY

The President of SITE Association, Mr. Abdul Hadi along with estate Engineers Nabeel and Adeel of SITE Limited, and Contractor Abdul Wasay visited different roads that are being constructed by KDA (3 Roads), Karachi Mega City Projects (18 roads), and SITE Limited (8 roads), in SITE Area.

### ROADS BEING CONSTRUCTED BY KDA INCLUDES:

- Road from Ghani Chowrangi to Hub River Road via GCT College
- Road from Ghani Chowrangi to Rasheedabad
- Road from Habib Metro to SITE Police Station

### ROADS UNDER THE KARACHI MEGA CITY PROJECTS ARE:

S.NO.	ROAD NO.	ROAD NAME	FROM	TO
1	1	Estate Avenue	Habib Bank	Gul Bai
2	2	Textile Avenue	Metro Cash & Carry	GTC College
3	3	Central Avenue	AGS Battery	Rasheedabad
4	4	Aziz Sons Street	Naurus Chowrangi	Faiz Enterprises
5	5	AL Khair Hotel & Darbar Soap Road	Zia Colony	Haroonabad
6	6	Pearl Emb opp Lal Masjid	Lal Masjid near PS A	Unibro Chowk
7	7	Acme Mills Street	Total Pump	National Dyeing
8	8	Sardar Hosiery Street	Metrowell	Mundia Export
9	9	Home care Street	Metrowell	KESC
10	10	Nina Street & Diamond Street	Nina	Bismillah
			Diamond Textile	Manghopir Road
11	11	National Food & Metro Agarbatti Street	Rasheedabad Shell Pump	Hub River Road
12	12	Rasheedabad Road	Rasheedabad RSG Picket	Hub River Road
13	13	Hino Pak Road (Under Hino Pak Fly Over)	Hino Pak	Salika
14	14	Govt. School (near Hino Pak Fly Over)	Habib Bank (PSO Pump)	Pak Apparel
15	15	Railway Track (near Govt. School)	Mundia Export	Yaqoob Sons
16	16	Police Station A, Fire Brigade, Zia More	SITE Police Station A	Zia More
17	17	Searle Street (Al Munaf)	Khataq Chowk	Searle
18	18	Liberty Street	Liberty	A. J. Wire



The team surveyed all roads being constructed by KDA and KMCP. The President questioned the contractors regarding quality of roadwork and revamping of sewerage system etc., who briefed the President about its details.

**THE SURVEY OF 8 ROADS BEING CONSTRUCTED BY SITE LIMITED WAS ALSO CONDUCTED. THESE ROADS INCLUDE THE FOLLOWING:**

**LIST OF SITE LIMITED 08 NEW ROADS**

S.NO.	ROAD NO.	ROAD NAME	FROM	TO
1	1	Qabar Chowk / AGP Street	B-23 D-50	D-224 B-24
2	2	Attock Pump	F-748-O (Attock Pump)	F-284
3	3	Siddiqsons Industries Road	Fire Station	Labour Square
4	4	Darbar Soap / Reliance Road	E-18	E-20
5	5	Pak Devis / Post Office Street	B-15	C-10
6	6	Amreli Steel / K-Electric Street	A-33	E-35
7	7	Attock Pump Link Road	F-171	F-204
8	8	Fazal Omer / SITE Pumping Station 01	D-35	D-75-A

It was observed that there are some roads in good condition where only patchwork at some locations is required to make them motorable.

**THESE ROADS INCLUDE**

**LIST OF PATCH WORKS**

S.NO.	PATCH NO.	ROAD NAME	FROM	TO
1	1	SITE Association Back Side Road	B-25-A	D-41-A
2	2	Z. K. Industries Street	A-74	D-153
3	3	Girls College to JMS	F-376	F-399
4	4	Fire Station to Rasheedabad	H-13	F-223
5	5	Sami Pharma Street	F-87	F-71
6	6	SSGC Street (Maksons & Rizwan)	F-56	F-58
7	7	Pakistan Cable Street	A-46	B-21
8	8	Pak Arab Chowk	A-10-C	A-59

The contractor pointed out that some factories are dumping waste on the road sites earmarked for construction to which, the President again directed Security Officer to depute Rangers Security Guards. President also directed to resolve sewerage issue of Road # 16 as soon as possible.

# ACTIVITIES REPORT (APRIL TO JUNE 2021)

## ABDUL HADI, PRESIDENT

We give hereunder a brief on the day-to-day activities of the Association during the period April to June 2021 for the information of our members.

DATE	DETAILS
02 April 2021	<p>Vice Chancellor of NED University Engr. Dr. Sarosh Hashmat Lodhi, was invited to SITE Association of Industry to discuss Orangi nullah survey related issues. Fruitful deliberations took place in the meeting with regard to restoration of Orangi nullah with minimal damages to industries on its bank.</p>
05 April 2021	<p>Another meeting on the issue of Orangi Nullah was held with Commissioner Karachi at Commissioner office. SITE Association of Industry was entrusted the responsibility to submit a report on the grievances of the industries long-established alongside the Orangi Nullah, on the land duly leased by SITE Limited. Following the directives of the respected Commissioner Karachi, the SITE Association arranged an extensive, on-ground survey of the Industrial properties situated in the area between Chaman Cinema Bridge and Banaras.</p> <p>The survey measured the distance of the respective Industrial Plots alongside the Nullah to the Katchi Abadi thereby showing the narrowing of the Orangi Nullah due to Katchi Abadi encroaching upon the Nullah area at a number of places as shown in the survey. Based on a detailed on-ground survey, drawings, and summary, the SITE Association reported to Commissioner Karachi as follows.</p> <p>There are 26 properties coming in the line of the NED Survey out of which 22 has been found to be earmarked with the said 'case IDs'. All the properties earmarked with the 'case IDs' have been leased by SITE Limited, in 1960s and the others in 1970s, 1980's and in 2000s.</p> <p>Some of the properties are standing on the original leased-land without any change on the Nullah side since the original lease, as old as 1962/1963/1964.</p> <p>At several points there is enough of space already available between the Industrial Properties on one side and the Katchi Abadi on the other side to provide for the adequate space, for the construction of Nullah / Road.</p>

DATE	DETAILS
<p>05 April 2021</p>	<p>In view of the foregoing the SITE Association would like to submit as follows:</p> <p>Since the proposed demolition exercise is being conducted on the basis of a ‘Topo Survey’ conducted by NED University, therefore it is important that NED may be reengaged to take the cognizance of the situation emerged after the ‘Detailed on-ground Survey’.</p> <p>Where there is enough space available between the Industrial Properties on one side and the Katchi Abadi on the other side for the construction of Nullah / Road, those properties should not be considered for any kind of demolition.</p> <p>The rest of the Industrial Properties may be evaluated on merit, notably those standing on their original leased land should not be considered for any kind of demolition.</p> <p>Any Industrial Property that is standing on duly and fully leased land, however, if unfortunately, the same is going to be a target for demolition, the same should only be demolished legally under the provisions of The Land Acquisition Act, 1894, and only after completing the due process as provided in the law.</p> <p>M/s. Zubair Motiwala, Abdul Hadi, Jawed Bilwani, Riazuddin and Abdul Kadir Bilwani attended the meeting.</p> <p>Meeting of Sindh Industrial Liaison Committee (SILC) was held at Governor House. Governor Sindh chaired the meeting; where issues of industries of Karachi related to SSGC, K-Electric and EOBI came under discussion in the meeting and important decisions were taken. President Abdul Hadi attended the meeting on behalf of SITE Association of Industry.</p>  <p><b>President SITE Abdul Hadi is presenting SITE Association’s crest to Minister of Industries Sindh Jam Ikramullah Dharejo. SVP Riazuddin, Ex-President Jawed Bilwani, MD SITE Ltd Munawar Ali Mahesar, Ex-President Saleem Parekh and VP Abdul Kadir Bilwani are also prominent in the picture.</b></p>

DATE	DETAILS
<p>07 April 2021</p>	 <p><b>VP Abdul Kadir Bilwani is presenting Shield to Prof. Dr. Adnan Qadir of NED University on the occasion of visit to SITE Association of Industry.</b></p> <p>Upon receipt of invitation from the Skill Development Council, Vice President Abdul Kadir Bilwani attended Stakeholders Consultation on Industry-Institution Linkages (Issues &amp; Opportunities) at Federation House. The program was organized in collaboration with EFP &amp; FPCCI with the support of GIZ-TVET Sector Support Program.</p> <p>The purpose of the Consultation was to provide a forum to heads of TVET Institutions and industry representatives to discuss and understand issues in skills development, identify skills needs of the local industry, impediments in establishing linkages and suggest possible solutions to promote Industry – Institution Linkages. The programme was attended by persons representing TVET institutions, industry and the relevant government organizations dealing with TVET and Skills Development Programmes including NAVTTC, STEVTA and BBSYDP.</p>



DATE	DETAILS
<p>09 April 2021</p>	<p>A presentation was held at SITE Association of Industry, on Industry House in which, the Architect Asadullah Khan was invited to give detailed briefing to members about the new design &amp; layout of Industry House. Participants found the presentation satisfactory and discussed various requirements to apply for funds from the Export Development Fund.</p> <p>Members were informed that as per Export Development Fund Act'1999, the fund shall be administered by the Board and the money in the fund shall be utilized for the specified purposes only. Export Development Fund is an autonomous body and a peripheral wing of the Export &amp; Import Department of the Ministry of Commerce, Government of Pakistan. It works under the administration of a Board of Administrators. EDF extends financial support for initiatives / activities which help development and promotion of export trade in Pakistan.</p> <p>M/s. Zubair Motiwala, Abdul Hadi, Jawed Bilwani, Saleem Parekh, Riazuddin, Abdul Kadir Bilwani, Abdul Rasheed and Iqbal Arbi attended the presentation.</p>  <p>President Abdul Hadi is presenting SITE Association's crest to MD SITE Limited Shahzad Fazal Abbasi. Patron-in-Chief Zubair Motiwala, SVP Riazuddin, VP Abdul Kadir Bilwani, Zeeshan Alvi &amp; Nabeel of SITE LTD, Anwer Aziz, Hussain Moosani, Arif Lakhany, Abdul Rasheed and Muhammad Kamran Arbi are also seen in the picture.</p>
<p>12 April 2021</p>	<p>Mr. Shahzad Fazal Abbasi, Managing Director, SITE Limited, visited SITE Association of Industry for meeting and interaction with office bearers &amp; Executive Committee members. He was accompanied by high officials of his department namely Zeeshan Alvi (Director, Admin &amp; Coordination), Nabeel (Estate Engineer) and Muhammad Naeem (PS to MD).</p>

DATE	DETAILS
	<p>Issues of SITE area were discussed at length with the new Managing Director. President Abdul Hadi welcomed and thanked him for sparing time to visit the Association to meet office bearers &amp; Executive Committee Members.</p> <p>He briefed the MD SITE about the major issues of SITE area and requested to resolve them on priority basis and categorically stated that due to worst condition of infrastructure in SITE, factories are shifting to other industrial zones and converting into warehouses. In addition, commercialization is also rampant in the area and if the situation continues, majority of industries may shift to other industrial zones.</p> <p>Thereafter, the following matters were discussed and decisions were taken accordingly.</p> <p><b>Issuance of NOCs for utility services</b></p> <p>President drew the attention of MD towards pending NOCs of member industries and requested for early issuance of the same, particularly NOC for K-Electric connection which is most urgently required in view of government’s decision to discontinue gas supply to captive powers and shifting to KE. He said that NOCs are deliberately delayed due to reasons known to all, to which, Mr.Saleem Nagaria added that utility NOCs should be processed on priority as the drawing is provided by the utility company having exact measurements.</p> <p>MD SITE remarked that all pending NOCs of SITE Association members shall be issued within a couple of days.</p> <p><b>Illegal commercial activities (hotels)</b></p> <p>President Abdul Hadi shared a mentioning list of industries where hotels were set up by factories owners and requested the MD SITE to take action against them. He clarified that SITE Association does not support any such illegal activity and stands with SITE Limited to remove them.</p> <p>MD SITE assured that he will not disappoint SITE members in this matter.</p>

DATE	DETAILS
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**Sub-letting and NUF charges**

President drew attention of MD SITE towards exorbitant sub-letting & NUF charges, being claimed from Members of the Association. Vice President Abdul Kadir Bilwani apprised the MD SITE in detail on the matter and said that members are facing hardship due to these bills which must be corrected so that our members pay them without delay. Abdul Hadi proposed to make an SOP in this regard.

Zeeshan Alvi clarified that symbolic penalty is imposed in such cases. MD SITE assured to look into the matter and come up with some positive response.



**A view of participants of meeting with Minister of Industries Sindh Jam Ikramullah Dharejo.**

**Water Bills**

Abdul Hadi briefed that many industries have complaint about receipt of Water Bills whereas they neither have SITE Limited water connection nor meter has been installed. Upon contacting SITE Limited, they are informed that since entry has been made in the system, nothing can be done, which is misleading. MD SITE assured to resolve this matter.

DATE	DETAILS
	<p><b>Permission to Mortgage (PTM)</b></p> <p>Abdul Hadi drew the attention of MD SITE towards hindrances &amp; undue delays in allowing PTM to some members despite completion of all documents. He quoted the case of such a member to which, MD SITE assured to resolve the matter as soon as possible.</p> <p><b>Construction of Roads in SITE Area</b></p> <p>President Abdul Hadi briefed that a sum of PKR 200 million has been allocated by the SITE Limited for the construction of some more roads in SITE area in addition to roads already being constructed under Karachi Package and Karachi Mega City Project. He proposed to do a joint survey to finalize priority of roads to be constructed. All participants agreed that without proper drainage system, roads will not last longer, if constructed.</p> <p>Zubair Motiwala requested the MD SITE to immediately start patch work in SITE area which will make movement of traffic easier to some extent, to which, MD SITE agreed. He added that in many areas, it is not possible to reach factories due to dilapidated condition of road and if the work is started immediately, people will note the change brought in by new MD SITE in SITE area.</p> <p><b>Unjustified NUF charges case</b></p> <p>President briefed on the case of a member and the decision of the SHC, Hyderabad, in their case. Zubair Motiwala stressed the MD SITE to take up the matter on merit. MD SITE assured to resolve the same as early as possible.</p> <p><b>Garbage Lifting</b></p> <p>President SITE said that there is no proper system of garbage lifting from SITE area. If the garbage is lifted, there is no proper dumping point. Earlier dumping point was identified but due to non-lifting of garbage from that point (Koyla Kanta), a huge garbage dump was created which has now been cleared through the efforts of SITE Association through Sindh Solid Waste Management Board. Zubair Motiwala highlighted that outsiders dump building debris in SITE limits for which there is need to alert security personnel.</p> <p>MD SITE agreed to Mr.Motiwala's suggestion.</p>

DATE	DETAILS
<p>20 April 2021</p>	<p><b>Trade License</b></p> <p>President Abdul Hadi &amp; SVP Riazuddin briefed the MD SITE on this matter. Abdul Hadi quoted that SITE Limited has sent a letter stating that DMC has no jurisdiction in SITE area. SVP said that the matter is sub-judice before SHC and the next hearing has been fixed after 2 days i.e., on 14th April 2021. After submission of letter of SITE Limited, at least issuance of Warrants has stopped.</p> <p>MD SITE said that he will ensure availability of SITE Limited lawyer on the hearing date.</p> <p>As a gesture of goodwill, Association's crest was presented to the Chief Guest. Patron-in-Chief, office bearers and Executive Committee members attended the meeting.</p> <p>An important emergent meeting was held on 20th April 2021 at SITE Association of Industry to discuss matters related to Labour and relevant issues and prepare proposals. It is learned that Sindh Government shall announce a revised/ new policy related to Labour and relevant matters to be announced by PPP Chairman Bilawal Bhutto on 1st May 2021 on the occasion of Labour Day.</p> <p>Mr. M Jawed Bilwani briefed the committee that Mr. Saeed Ghani, the Provincial Minister for Labour, Education and Human resources had visited Mr. M. Zubair Motiwala at his factory along with Mr. Rasheed Solangi, Secretary to Government of Sindh for Labour to discuss regarding universalization of social security and launching of 'Benazir Mazdoor Card' which shall be announced by Mr. Bilawal Bhutto Zardari, Chairman Pakistan People's Party while observing Labour Day.</p> <p>Mr. M. Jawed Bilwani further added that Mr. Saeed Ghani has invited a proposal coupled with suggestions, modalities and formula from business community during discussion with Zubair Motiwala for implementation and execution of universal social security segment and 'Benazir Mazdoor Card' with regard to constitute a reciprocal acquiescence between Human resource department and business community in earliest possible time.</p> <p>In the course of discussion, Mr. Saeed Ghani manifested various options and formulas for calculation and payment of social security contribution i.e., determination and payment of social security contribution on the basis of sales/revenue turnover per annum or on the basis of profit per annum earned by an organization. Addressing to aforesaid options,</p>

DATE	DETAILS
	<p>Zubair Motiwala illuminated that there are different types of industries by the point of view of their establishment vis-à-vis sole proprietorships, Partnership firms, LLPs, Private Limited and Limited and engaged in manufacturing, service and trading businesses. Every organization operates in contrasting to other organization in all different aspects. Heretofore, applying payment of social security contribution on the basis of sales/revenue turnover per annum or on the basis of profit per annum, it is indispensable to oversight a comprehensive analysis of all industries engaged in different business modes.</p> <p>Mr. M Jawed Bilwani further informed to the committee the purpose of this meeting is to take suggestions, ideas and version of all our valued members so that a comprehensive proposal could be finalized which may be acceptable, profitable and constructive for Industries.</p> <p>Mr. Younus M. Bashir added that Government of Sindh is not destined to apply payment of social security contribution on the basis of sales/revenue turnover per annum or on the basis of profit per annum, it is a subterfuge used by Government of Sindh for registering all labour. After registration of all labourers there will more complications arise like duty hours, bonuses, leave allowances etc.</p> <p>There are certain laws applicable but there must a legal route to defend such upcoming menace for the industry. There is option available to take services from insurance companies which will cover all medical related expenses of a worker. Sindh Government is just trying to spread a net for obtaining information of workers. We have to schedule a detailed meeting with Mr. Rasheed Solangi, Secretary to Government of Sindh for Labour for clarity and understand this scheme completely.</p> <p>Mr. M. Zubair Motiwala informed to committee that Mr. Saeed Ghani, the Provincial Minister of Sindh for Labour, Education and Human resources had visited his factory to discuss regarding universalization of Social security and launching of 'Benazir Mazdoor Card' which shall be announced by Mr. Bilawal Bhutto Zardari, Chairman Pakistan People's Party while observing Labour day i.e. 01.05.2021 as it has been a prehistoric demand of business community to frame all affairs of labours in one window operation system.</p> <p>Mr. Saeed Ghani further added that we don't need number of workers as we propose to apply calculation and payment of social security contribution on the basis of sales/revenue turnover per annum or on the basis of profit per annum. According to the concept of Universalization of Social Security in Sindh, there are two (2) types of cards. First one, the workers who are registered with the Sindh Employees Social Security Institution (SESSI) and their contribution paid by employers shall be issued 'Benazir Mazdoor Card'.</p>

DATE	DETAILS
	<p>The second one, shall be extended to all workers including self-employed, domestic and home-based workers. In pursuance of the same SESSI has entered into an agreement with the National Database and Registration Authority (NADRA) in last September for issuance of Benazir Mazdoor Card and now cards are ready to issue to all registered persons with SESSI.</p> <p>Mr. M. Zubair Motiwala further informed to committee that Government of Sindh is impulsive to enforce Universal Social Security system. However, after a long debate with Mr. Saeed Ghani, I advised him to announce Universal Social Security system and issue ‘ Benazir Mazdoor Card’ to the labour registered with SESSI and spare some time to business community for comprehensive analysis of this scheme in order to appraise the impact of scheme on industries. First and foremost, you have to conduct sectoral differentiation like cement, sugar, automobile, these sectors have bulk turnover of transactions in respect of raw materials.</p> <p>For example, in cement sector turnover accumulated in billions while labour ration is too low as compare to its turnover. Whereas, if this scheme imposed on textile sector there will be a different story all together. Likewise, after utilization of digital and modern machines in spinning sector, human efforts have been reduced. This scheme is just like KPK government introduced earlier, but the difference is KPK Government funded such scheme through its own provincial budget while Government of Sindh is intending to impose such scheme on Industries. One window operation system for workers is our long-standing demand with Government which may include SESSI, EOBI, Professional tax etc. but this scheme does not fulfill such demand.</p> <p>We pay a worker 25,000/- per month which includes all benefits and perks. On the other hand, in formal organization salary amount supposed to be paid Rs.18,000/- Per month. There is a difference between Salary and amount taken for home. If we do not pay increased salary amount as compare to a formal organization, nobody will work with us. Calculation of turnover is made through audit financial statement which are usually available with Private Limited or Limited companies</p> <p>Mr. Saleem Parekh added that in lieu SESSI contributions Government does not provide any facility to registered workers. Nobody asks any question to Government where the funds of SESSI are being utilized. Government has no any plan to facilitate worker in lieu of SESSI contribution.</p>

DATE	DETAILS
	<p>Mr. Saqib Bilwani suggested that it's entirely responsibility of provincial government to bear expenses of social security as are being borne by KPK government. Sindh Government should follow the insurance scheme as adopted by KPK Government. By adopting insurance scheme like KPK all stake holders will be benefited i.e., worker, industrialist and Government.</p> <p>The meeting was attended by M/s. M. Zubair Motiwala, Abdul Hadi, Riazuddin, Abdul Kadir Bilwani, M. Jawed Bilwani, Saleem Parekh., Younus M. Bashir, Suleman Chawla, Arif Lakhani, Abdul Rasheed, Hussain Moosani, Kamran Arbi, Yousuf Shaikhani, Haris Shakoor, Zafar Ahmed, Saqib Bilwani and others.</p>
21 April 2021	<p>A meeting was held with Chairman of Public Accounts Committee of the Provincial Assembly of Sindh in the Committee Room of Sindh Assembly Building to discuss issues of SITE area. President Abdul Hadi attended the meeting and highlighted major issues which need urgent attention for resolution.</p>
27 April 2021	<p>Governor of Sindh Mr.Imran Ismail visited SITE Association of Industry and after meeting with members of the Association, inaugurated the newly established SITE Association Fire Station (cover story).</p>
30 April 2021	<p>Meeting of Sindh Industrial Liaison Committee (SILC) was held at Governor House on 30/4/2021. Governor Sindh chaired the meeting. Patron-in-Chief Zubair Motiwala and President Abdul Hadi attended the meeting on behalf of SITE Association of Industry. This Committee meets regularly to discuss and address issues of industries of Karachi to ensure their smooth operation</p>
01 May 2021	<p>Upon receipt of invitation from the Minister of Labour &amp; Human Resource, Government of Sindh, Patron-in-Chief Zubair Motiwala attended the distribution ceremony of Benazir Mazdur Card at Chief Minister House, Karachi, where Mr.Bilawal Bhutto Zardari, Chairman, PPP was the Chief Guest.</p>
03 May 2021	<p>A meeting was held on Citizen Budget or Participatory Budgeting for the next financial year 2021-22 under the Chairmanship of Chief Minister Sindh at Chief Minister House.</p> <p>Citizens Budget is a form in which citizens are invited to identify, discuss and prioritize public spending projects and gives them the power to make real decisions about how money will be spent.</p> <p>In view of its importance, President Abdul Hadi attended the meeting and requested the Chief Minister Sindh to allocate funds for the following projects of SITE area.</p>



DATE	DETAILS
	<ul style="list-style-type: none"> <li>• Construction of 27 roads in SITE area</li> <li>• Combined Effluent Treatment Plant of SITE</li> <li>• Laying of water line from Hub Dam to SITE</li> </ul>
06 May 2021	<p>3rd meeting of NUTECH-Industry Joint Collaboration Symposium for Karachi Industry Development was held at KCCI which was attended by SVP Riazuddin. Progress of proposed symposium, approval of nominations received from different associations and future course of action was discussed in the meeting.</p>
06 May 2021	<p>4th Meeting of Project Supervisory Committee of Combined Effluent Treatment Pant (CETP) was held on 6/5/2021 under the chairmanship of Secretary Industries &amp; Commerce, via Zoom video conference. The agenda was to discuss matters related to construction of CETPs in industrial areas of Karachi. After discussion, the following decisions were taken as recorded in the minutes.</p> <ol style="list-style-type: none"> <li>1. The committee decided that the stoppage letter should be withdrawn and AD process the release of project funds.</li> <li>2. A delegation of leading Industrialist and Representatives of Associations of Industrial Zones will meet the Honorable Chief Minister Sindh, and Secretary Industries &amp; Commerce Department Government of Sindh will arrange the meeting after EID</li> <li>3. The Planning &amp; Development Board requested to process the summary for CM dated Jan 2020 lying in P&amp;D Deptt.</li> <li>4. The approval of the PC-1 is crucial for smooth execution of the project, lying in the P&amp;D Deptt. since Oct 2020</li> <li>5. It is unanimously decision of the committee that the project cannot be executed under PPP mode. President Abdul Hadi attended this meeting.</li> </ol>
19 May 2021	<p>Director SESSI Syed Musharraf Hussain Rizvi called on President SITE to discuss issues of members related to SESSI. After discussion on issues and complaints, he was requested to share details of monthly contribution being paid by industries in SITE mentioning number of registered workers so as to enable the Association to join hands in creating a smooth working relation.</p>
22 May 2021	<p>The FPCCI organized a Seminar on How to reduce electricity tariff for Karachi. From SITE Association SVP Riazuddin, VP Abdul Kadir Bilwani and Executive Committee Member Anwer Aziz attended this seminar where a detailed &amp; informative presentation was given.</p> <p>1) We quote hereunder some basic facts from the Presentation which everyone must know.</p>

DATE	DETAILS
	<ul style="list-style-type: none"> <li>• NEPRA-determined Tariff for KE is 30-40% higher than other Distribution Companies (DISCOs) in the country</li> <li>• NEPRA determined Tariff is not collected from KE consumers because Federal Government notifies a Uniform Tariff for the entire country which is 25-30% lesser than the NEPRA Tariff for KE.</li> <li>• For this lower tariff, the Federal Govt. pays Tariff Differential Subsidy of Rs.20-30bn annually to KE.</li> <li>• In case the policy of Uniform National Tariff is withdrawn, the bills for KE consumers will shoot up by 30-40% in comparison to FESCO, GEPCO, LESCO, MEPCO and IESCO.</li> </ul> <p>2) KE plant efficiency is 42% and KE IPPs is 39% but rest of the distribution companies have more than 50% plant efficiency.</p> <p>3) KE T &amp; D losses are 19.73% but other distribution companies T &amp; D losses are below 10%</p> <p>4) KE did not form power sector reforms</p> <p>5) Equal right of the consumers of Karachi on source of cheaper electricity and saving taxpayers money from undue subsidies needs to be asserted.</p> <p>6) Beside the change of ownership - GoP and NEPRA be urged to do</p> <p>a) KE unbundling- (as suggested by NEPRA in its previous reports)</p> <p>b) IPPs supplying to KE or KE's own plants to become IPPs like the rest of the country and enter in to agreement with CPPAG on their own merits- (One Generation Basket with one EMO- Economic Merit Order- as suggested by NEPRA in its State of Industry Report 2020)</p> <p>c) KE transmission system to become part of national grid getting transmission/wheeling charges like NTDC system.</p> <p>d) KE should be a distribution company getting power supply from the national grid (CPPAG) at prevalent national rates like DISCOs in the country.</p> <p>e) KE region be declared an open and non-exclusive area for electricity distribution (after its license expires in 2023) bringing in the competition.</p> <p>To the consumers of Karachi:</p> <p>a) NEPRA determined tariff will be reduced by Rs. 3.00-4.00</p> <p>b) Further reduction in tariff in future by continued access to cheaper sources from megaprojects- Diamer, Basha, Dasu, Nuclear etc.</p> <p>c) KE and other competing distribution companies will ensure better customer services</p>

DATE	DETAILS
	<p>To The Federal:</p> <p>a) Saving of Rs 20-30 5bn annually in Tariff differential subsidy payments</p> <p>To KE:</p> <p>a) Getting rid of inefficient generation of its own and that of IPPs attached with it.</p> <p>b) Full access to national generation basket- no need to invest on generation</p> <p>c) Focusing on distribution businesses- investing on improving the infrastructure and become an efficient private sector entity providing better customer service at competitive rates.</p>
22 May 2021	<p>A Meeting was held at SITE Association with the officials of KDA, K-Electric and SITE Limited, to discuss shifting of utilities in connection with construction of Fakharuddin Valika Road. Saleem Parekh, Saleem Nagaria and Owais Iqbal were also present in the meeting.</p>
23 May 2021	<p>A follow up meeting of the above was then held on 23/5/2021 (Sunday) to sort out the matter of shifting of utilities on the above road.</p>
25 May 2021	<p>A meeting was held regarding vaccination of industrial workers / employees at the office of the Minister for Industries &amp; Commerce, Sindh Secretariat, Karachi. President Abdul Hadi attended the meeting and during the discussion informed that a Vaccination Centre at SITE Association of Industry has already been made functional effective 22nd May 2021 to facilitate vaccination of industrial workers.</p>
27 May 2021	<p>The SECP in collaboration with FPCCI organized an awareness session to enhance understanding of the regulated entities with regard to Ultimate Beneficiary Ownership (UBO) as prescribed under section 123A of the Companies Act'2017. The session remained fruitful and various queries from the participants were answered by the SECP officials satisfactorily. From SITE Association SVP Riazuddin and VP Abdul Kadir Bilwani attended the awareness session through video link.</p>
29 May 2021	<p>A meeting was held with Roads Contractor in the office of SITE Association of Industry to discuss issues being faced during construction of roads in SITE area.</p> <p>M/s. Abdul Hadi, Saleem Parekh, Saleem Nagaria, Owais Iqbal and contractor's representatives namely Tanweer Ahmed and Abdul Wasay were present in the meeting. The following decisions were taken in this meeting.</p>

DATE	DETAILS
02 June 2021	<p>(I) Road from SITE Police Station to Habib Chowrangi will be made motorable as soon as possible.</p> <p>(II) 18-Inch pipeline will be laid at NINA crossing for nullah diversion as soon as possible.</p> <p>(III) Work in NINA street will be completed before July 2021.</p> <p>(IV) From METRO to NINA street, road will be made motorable as soon as possible.</p> <p>(V) Fakharuddin Valika Road, Textile Avenue, 'Binder' will be done by 15th June 2021.</p> <p>(VI) On Roads # 11, 12, 16 &amp; 17, carpeting will be done by July-2021.</p> <p>(VII) On Roads # 6 &amp; 10, Nullah construction will be done by July-2021.</p> <p>On the invitation of President SITE Association, Sindh Minister for Industries and Commerce Jam Ikramullah Dharejo, visited SITE Association of Industry and had meeting with Executive members to discuss major issues of SITE area, particularly, the construction of roads in the area.</p> <p>Addressing memebhrs of the Association, the Minister said that Sindh government is taking special interest in infrastructure rehabilitation in Sindh industrial zones. By promoting the industries, vast employment opportunities can be created and the economy will be stable. Therefore, real development is not possible without improving the infrastructure.</p> <p>He said that the industrial community was grateful to PPP Chairman Bilawal Bhutto Zardari and Sindh Chief Minister Syed Murad Ali Shah for releasing funds for development projects at a cost of one billion rupees at SITE. The Sindh government is striving for industrial development and hopes that after the completion of development projects, the industrial zones will see significant improvement.</p> <p>Jam Ikramullah Dharejo also called for early vaccination of industrial workers.</p> <p>The minister also visited the Covid-19 Vaccination Centre, Command &amp; Control Room of SITE Self Security System and other sections set up in the SITE Association and expressed satisfaction and appreciated the services being provided under one roof.</p>

DATE	DETAILS
<p>02 June 2021</p>	<p>During the meeting, a detailed briefing was given to the Minister on the construction work of 17 roads and he was informed that the construction work will be completed soon. On this occasion, the Minister issued directives to the Contractor to make a break-up with the timeline and also assured the SITE association of solving the water problem.</p> <p>President SITE Abdul Hadi mentioned that an Oversight Committee has been notified by the Government of Sindh to look after matters associated with construction of roads in SITE area and stressed the need to hold frequent meetings of the Committee to check &amp; monitor quality and speed of work as well as to remove impediments in shortest possible time so as to achieve target date for project completion.</p> <p>Earlier, Abdul Hadi, President, SITE Association of Industry, apprised the provincial minister of the infrastructure situation in the industrial area and appreciated the steps taken by the Sindh government for the construction and repair of roads. He requested the minister that the hours of Covid-19 Vaccination Centre be increased and to depute more staff so that three times more workers could be vaccinated.</p> <p>In response, the Minister assured to increase the number of hours and staff of the Vaccination Centre.</p> <p>Speaking on this occasion, Ex-President Jawed Bilwani thanked the Minister for visiting SITE Association and SITE area and drew his attention towards water supply &amp; lines leakages related issues. He said that water lines of SITE Limited have totally depleted with the passage of time and presently, the industries are getting less than 1 MGD water against the demand of 50 MGD. Consequently, the water shortfall of 49 MGD is met through sub-soil water supplies. The Association does not support theft from KWSB lines and supports action being taken by the government against water theft. He drew attention of the Minister towards water pumps of SITE Limited, and said that out of 17 Pumps, 7-8 pumps are not under the control of SITE Limited whereas all Pumps should be in their control.</p> <p>The meeting was attended by President Abdul Hadi, SVP Riazuddin, VP Abdul Kadir Bilwani, Former Presidents Jawed Bilwani, Saleem Parekh, Saleem Nagaria, MD SITE Ltd Munawar Ali Mahesar, Project Manager of Karachi Mega City Projects M. Mansoor, SITE Limited Engineer Nabil Ahmed, Najeeb Ahmed (Project Director, KWSB) and others.</p> <p>As a gesture of goodwill, SITE Association's Shields were presented to the industries minister and new Managing Director of SITE Limited.</p> <p>Later, the Minister took round of the SITE area and personally inspected roads to be built under Sindh government funding.</p>

DATE	DETAILS
04 June 2021	<p>President SITE Abdul Hadi had a meeting with new Managing Director of SITE Limited Mr. Munawar Ali Mahesar, in his office. Abdul Hadi congratulated the new MD SITE and discussed with him various issues being faced by the members of SITE Association of Industry and requested his attention for resolution of the same.</p>
06 June 2021	<p>A detailed joint survey of various roads of SITE area was done by SITE Association of Industry and SITE Limited, details of which are being published separately.</p>
09 June 2021	<p>Representative from the Export Development Fund, Islamabad, Syed Abbas Mehdi, was invited to SITE Association of Industry to discuss the 'Industry House' and to give guidelines &amp; suggestions for submission of application for grant of funds from the EDF for the construction of the project. President Abdul Hadi, SVP Riazuddin, VP Abdul Kadir Bilwani, Chairman of Industry House Sub-Committee Abdul Rasheed and Member Saleem Parekh were present in the meeting. A follow up meeting was then held the next day (10/6/2021).</p>
11 June 2021	<p>Deputy Commissioner Keamari Mr. Mukhtiar Ali Abro, visited SITE Association's Vaccination Centre. He was accompanied by Town Health Officer Dr.Wasif who gave him briefing about the working of the Vaccination Centre. In a brief meeting, Secretary General Muhammad Faheem highlighted issues being faced at the Vaccination Centre such as late supply of vaccine, insufficient staff &amp; time issues etc., and requested to increase quantity of vaccine being issued, increase vaccination staff &amp; time and also start mobile vaccination service. The DC Keamari expressed satisfaction over the arrangements made by the Association and assured to resolve the issues highlighted.</p>
16 June 2021	<p>Representatives from Shell Energy Pakistan visited SITE Association and had meeting with office bearers &amp; Executive Committee members to discuss provision of RLNG to industries of SITE. Matters related to gas shortage, pressure issues, RLNG supply to industries, natural gas shortage etc. came under discussion. The representatives briefed that Shell Energy Pakistan Limited is a new company aiming to further bridge the demand/supply gap for energy in Pakistan. The company has entered into an agreement with Engro Elengy Terminal Pakistan Ltd for access to terminal capacity, allowing us to bring imported LNG and regasify this at port Qasim for further distribution to customers. We expect that gas will be available for delivery to customers via this project in 2021. Under the LNG Policy 2011, the Government of Pakistan has allowed Gas marketing companies to contract capacity at terminals and under the same arrangement Shell Energy Pakistan has been granted gas marketing license by OGRA, valid for a period of 10 years.</p>

DATE	DETAILS
	<p>The representative added that their agreement with SSGC is pending due to unknown reasons. Shell will bring cheaper gas for industries.</p> <p>Patron-in-Chief Zubair Motiwala said that we are interested to create an atmosphere of competition as well as alternate source of energy for the industries. SSGC don't want to lose industrial consumers which may be the reason behind delays in signing of agreement.</p> <p>Saleem Parekh added that we need gas in winter and if Shell failed to deliver, industrial consumers will suffer.</p> <p>Zubair Motiwala quoted statistics of gas generation and consumption of industries of Sindh and said that due share is not being provided to industries of Karachi. We are fighting for the rights of the industry and there is need to sort out the UFG issue first in case of SSGC. We are interested in two things, first is uninterrupted supply and the other is competitive price.</p>
19 June 2021	<p>Inauguration of roads construction work was done on 19/6/2021 jointly by Minister for Local Govt. Syed Nasir Hussain Shah and Minister for Industries &amp; Commerce Jam Ikram Ullah Dharejo. SITE Association's executive members attended the ceremony following which, the Ministers paid a short visit to SITE Association and discussed the matter of construction of roads with SITE members.</p>
21 June 2021	<p>An emergent meeting was held in the office of SITE Association of Industry on 21st June 2021 on the request of members of the Association to discuss single point agenda of construction of various roads in SITE area.</p> <p>SITE Association invited all Industry Owners from the area where Roads are being constructed out of which 16 industry owners attended the meeting.</p> <p>The meeting commenced with recitation from The Holy Quran by SVP Riazuddin.</p> <p>President SITE Abdul Hadi welcomed the participants and gave a presentation on rehabilitation program of SITE area and construction of various roads. The meeting was convened with a single agenda, i.e. to discuss the issues arising out of the construction and rebuilding of the roads.</p> <p>The roads to be constructed / repaired include:</p>

DATE	DETAILS
	<ul style="list-style-type: none"> <li>- 03 Roads by KDA</li> <li>- 17 Roads by Karachi Mega City Project</li> <li>- 08 Roads by SITE Limited</li> <li>- 08 Roads where patchwork will be done to make the roads motorable</li> </ul> <p><b>TOTAL 36 ROADS WILL BE CONSTRUCTED / REPAIRED.</b></p> <p>Industry Owners present in the meeting participated and gave various suggestions. After extensive discussion, the following Key guidelines were adopted:</p> <ol style="list-style-type: none"> <li>1) The Roads are being constructed after a very long time and at a substantial cost. All the stakeholders are duty-bound to take the responsibility of making sure that the Roads once constructed properly shall last for long time.</li> <li>2) All the SITE Nullahs and Drains on the Roads being constructed shall be cleared and restored to their original position before the carpeting of the Roads. The slope of the road shall be towards the Nullahs and Drains so that the rain water does not damage the Road.</li> <li>3) All the water lines shall be lowered to six feet (6') from the ground level and will pass through the green belts / open space in front of the plots.</li> <li>4) Focal Persons are being appointed from the industries situated on the respective Roads who will coordinate the resolution of issues pertaining to the Owners / Tenants situated in the respective area.</li> <li>5) SITE Limited being the Authority will issue notices to remove all encroachments whether under or over the ground with a notice period of three days to clear off everything that is coming in the way of the project.</li> </ol> <p>President Abdul Hadi requested all the Industry Owners in SITE to join hands and play their due role by becoming active Members of SITE Association.</p> <p>Prominent members &amp; guests present in the meeting included Abdul Hadi, Riazuddin, Abdul Kadir Bilwani, Saleem Parekh, Saleem Nagaria, Abdul Rasheed, Hussain Moosani, Iqbal Godil, Haris Shakoor, Nabeel Ahmed, Faheem Ahmed, Sh. Zafar Ahmed, Younus Patel, Barrister Zeeshan, Rahim Taz, Ahmed Gagan, Altaf, Yasin Zairy and Abdul Wasay (Contractor).</p>



# DEPRIVATION OF KARACHI’S INDUSTRIAL SECTOR “THE GOOSE WHICH LAYS GOLDEN EGGS”

By Sanullah Abdullah



Karachi is the principal and the largest economic hub of Pakistan with a population that is approximated to be more than 20 million according to many estimates. The city’s size alone makes it one of the largest cities in the world. The city’s manufacturing is a major source for employment, exports and taxation since

**Karachi contributes about 18 percent to the GDP of Pakistan with more than 25 percent of the national value-added in manufacturing.**

It is relevant to note that about 85 percent of taxes affixed on imports are amassed from the port of Karachi. However, what is not fully appreciated by most people is that the city pays about 42 percent of the total federal income tax and 37 percent of the sales tax.

**About 56 percent of the revenue gathered by FBR were collected from Karachi. The tax-to-GDP ratio of Karachi is more than three times that of the national average.**

Despite the city’s enormous contribution to the national exchequer, Karachi has historically acted as the ‘goose which lays golden eggs’. Revenue collected from Karachi has gone into the federal divisible pool an

**A meager ratio of less than 10 percent of the tax collected from the city actually comes back to the city**

through provincial or federal funding of the projects and services. Water and Gas issues facing the city’s industrial sector are briefly mentioned in this article.

## Water issues

**Karachi industry is supplied with almost 10 times less water than needed,**

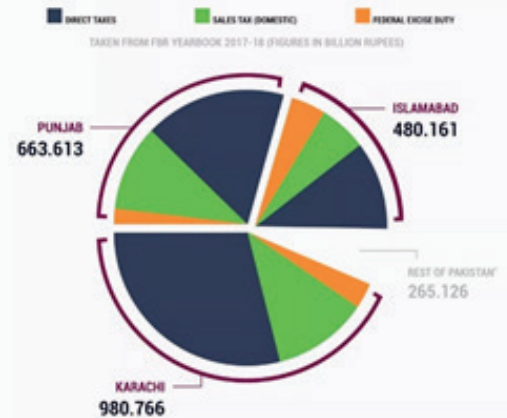
the water board supply has faded away and is being replaced by water tanker and underground pipe mafia which severely affects roads and pathways and has deteriorated the infrastructure of the city.

**KWSB (Karachi water and Sewerage board) suffers a loss of around 25% of available water according to reports, whereas illegal hydrants and other sources generate about 60 billion annually**

which is substantially increasing the cost of doing business in the city and is one of the key hindrances in setting up new industrial units and closure of existing ones.

## Who pays for Pakistan?

Karachi, the business capital of the country, generates more revenue than all of Punjab



\* INCLUDES BALUCHISTAN, KHAYBER PAKHTUNKHWA, SINDH (OTHER THAN KARACHI)  
Source: Federal Board of Revenue, Govt. of Pakistan

### Gas Crises

Loadshedding of gas in winters and low gas pressure all year round in most of the industrial areas specially SITE,

**Karachi have caused crippling of production and exports. Karachi's share in the country's export is more than 50 percent, which means even a small effect on the city's export capacity would have a large impact on the balance of trade.**

The Leadership of the business community has reiterated on several occasions that the city can itself generate exports north of USD 20 billion-annually alone if provided with basic utilities at regionally competitive pricing. The cost of establishing a new industry or expanding an existing one is exorbitantly high as

**No new gas connection has been provided at the rate of USD 6.5 per MMBTU which is the pricing for other territories of Pakistan for the five-zero rated sectors.**

It is pertinent to note that the Constitution guarantees provision of natural gas to the people of the province, where it is being produced.

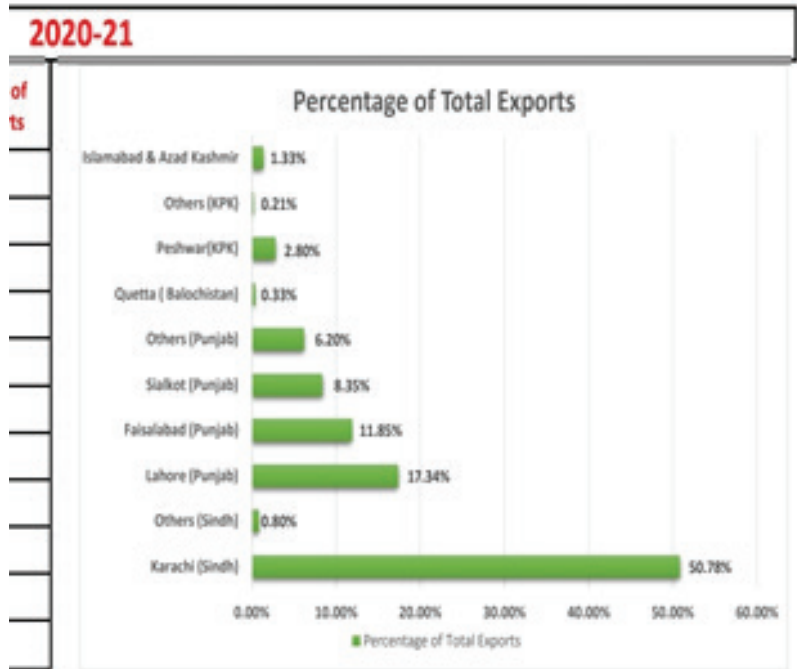
**Sindh supplies about 65 percent of Pakistan's total gas, but today gas is scarce in the province of Sindh.**

The province brings 2200 MMCFD gas into the national mainstream and needs 1700 MMCFD gas for its own consumption.

**But Sindh gets about 1000 MMCFD gas in response to 2200 MMCFD which it generates itself and supply it to the center.**

Article 158 reads: "The Province in which a well-head of natural gas is situated shall have precedence over other parts of Pakistan in meeting the requirements from the well-head, subject to the commitments and obligations as on the commencing day."

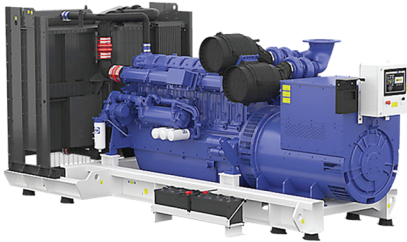
Karachi is the major shareholder in contribution to Pakistan's economy. However, the utter failure of the local, provincial and federal governments in providing utilities and infrastructure have caused the city's industrial production capabilities to suffer, which is certainly not sustainable since the whole country feasts on the economic dividends of the city.





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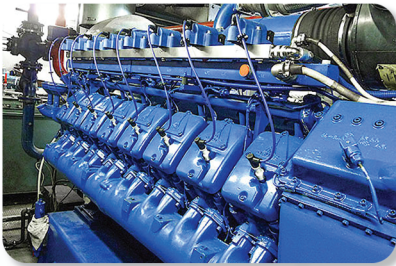
"Gas & Diesel Power Generation, Rental and Sales Services"



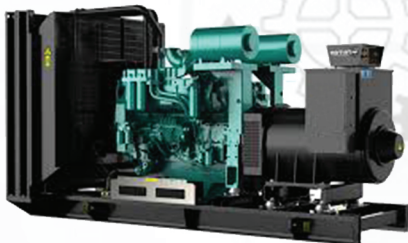
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