



VOICE OF INDUSTRY NEWSLETTER

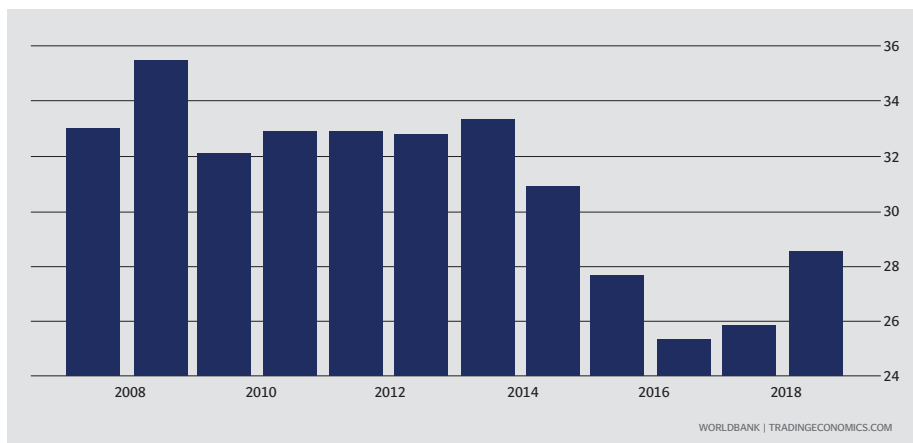
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JANUARY-JUNE 2020

IMPACT OF COVID-19 ON TRADE, BUSINESS AND ECONOMY

The novel Corona virus has caused panic around the world. Before the outbreak of this deadly virus the Gross Domestic Product in Pakistan was worth 278.22 billion US Dollars in 2019, according to official data from the World Bank and projections from Trading Economics. Moreover the GDP value of Pakistan represents 0.23 percent of the world economy.

On Jan 2020, PM Imran Khan declared that the government has stabilized the economy, declaring this to be the year of growth and development. However, Pakistan trade businesses faced massive loss amidst the global pandemic. Though, Pakistan's export to gross domestic product is less than 10pc, most exporters tend to be large businesses who employ a significant amount of workers. Thus their contribution to the overall economic activity is likely to be larger than suggested by exports as a percentage of GDP.



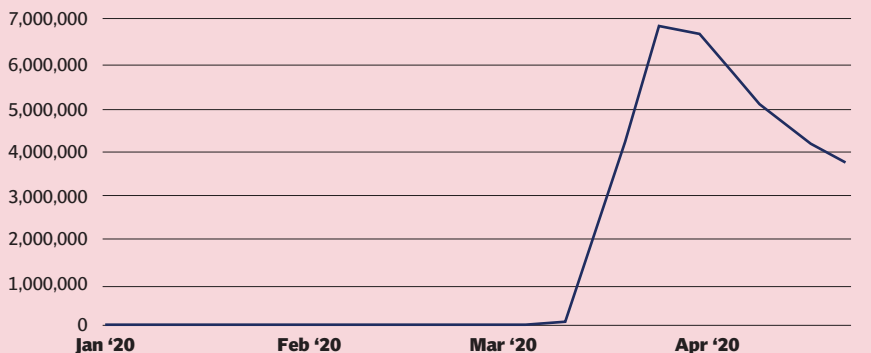
Almost half of Pakistan's exports are directed to the countries most affected by the corona virus-China, UK, US, France, Italy, Spain and Germany. As a result, approximately 40pc of exports from Pakistan are likely to be affected to western countries, and 9pc to China. This

naturally claims that the export businesses struggles in coping with the crisis. The major products exported from Pakistan are apparels, towels and bedsheet. Apparels itself is equivalent to a quarter of the total exports from Pakistan while other products are equivalent to 17pc, cereals constitute 10pc and leather products are equivalent to less than 3pc.

Exports in April 2020 decreased to \$960 million, a 54pc reduction compared to April 2019. Exports of knitwear, bedwear and readymade garments were also adversely impacted in March 2020. However the exports of surgical goods and leather products had a positive growth rate in March 2020. Pakistani exporters must target a range of products may reveal potential, for instance personal protection equipment and face masks may report a spike in their export activity.

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ACTIVITIES REPORT (January to June 2020)

We would like to update Members regarding key events & activities of SITE Association of Industry, during January to June 2020 as under.

THE EXECUTIVE COMMITTEE OF THE ASSOCIATION HELD THREE MEETINGS DURING THIS PERIOD.

The following sub-committees conducted meetings during the period.

- » International Relations Sub-Committee
- » Membership Sub-Committee
- » Publication Sub-Committee
- » Taxation Sub-Committee

DAY TO DAY ACTIVITIES DURING THE PERIOD UNDER REVIEW REMAINED AS UNDER.

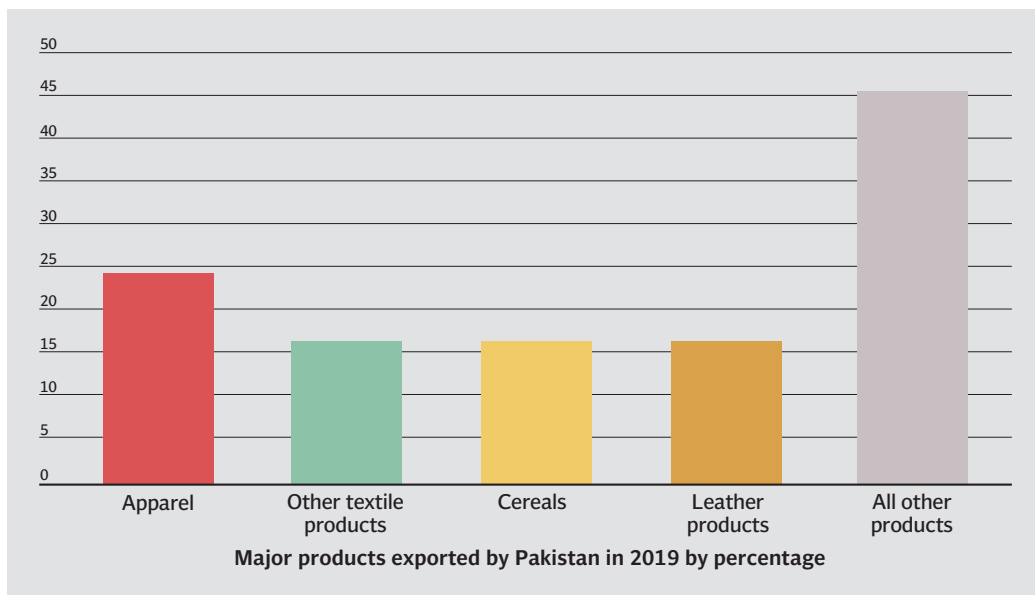
DATES	DETAILS
6 th Jan 2020	<p>New Commissioner SESSI Mr.Muhammad Ishaque Mehar visited SITE Association to follow up progress on online registration for SESSI contribution and held detailed discussions with members of the Association.</p> <p>It was decided in the meeting to request all Members to submit C-1 Form immediately and shift to online system from December 2019. I.T. Persons from S.E.S.S.I. were available at SITE Association's SESSI helpdesk for one week from 1-00 p.m. To 5-00 p.m. daily to facilitate our Members and resolve their specific issues regarding online registration / C-1 form submission.</p>
10 th Jan 2020	<p>An awareness Seminar on 2nd Phase of China Pakistan Free Trade Agreement (CPFTA-II) was organized by TDAP at a local hotel. Advisor Commerce Mr.Abdul Razzak Dawood was the Chief Guest on this occasion. Matters related to CPFTA-II came under detailed discussion. Chairman of Taxation Committee Saud Mehmood represented SITE Association in this meeting.</p> <p>In the meeting, the efforts of the Ministry were appreciated in trying to overcome the shortcomings on the first FTA. The 2nd phase of the FTA was found to be in favour of Pakistan wherein Pakistan got duty concessions on more tariff lines.</p> <p>However, the concessions of the asymmetric FTA were not enough to overcome the productivity gaps between China and Pakistan. Therefore, it was discussed that RD on items coming from China will make the FTA redundant and on the exports side, for the foreseeable future Pakistani businessmen with all the issues in Pakistan would not be able to fully benefit from the 2nd phase as has been the case with the first phase.</p>

IMPACT OF COVID-19 ON TRADE, BUSINESS AND ECONOMY

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In order to facilitate the entrepreneurs during this pandemic, the government supported loans and reduced the interest rates so that they can borrow more and can continue their productions. The entrepreneurs need to think of different strategies to cope up during these crisis and government needs to facilitate the exporters by giving support funds and easing their business constraints.

A holistic approach will be necessary to recover from the crisis that will impact all aspects of the global economy, in particular international trade.



DATES	DETAILS
20 th Jan 2020	<p>A follow up meeting was held at SESSI Head office to discuss progress of Online Registration for SESSI Payment. Vice President Farhan Ashrafi and Chairman Labour Committee Ali Ahmed attended this meeting on behalf of SITE Association.</p> <p>The meeting remained fruitful. Members issues regarding online registration were highlighted to which, SESSI officials assured to resolve them on top priority.</p>
25 th Jan 2020	<p>Vice President Farhan Ashrafi and Executive Committee Member Muhammad Hussain Moosani attended a fundraiser program of 'Sahara for Life Trust' hospital at the Governor House, Karachi.</p>  <p><i>Photo taken on the occasion of fundraiser event of 'Sahara for Life Trust', held at Governor House, Karachi. Vice President Farhan Ashrafi and EC Member Muhammad Hussain Moosani can be seen with Chairman of SLT Abrar-ul-Haq.</i></p>
11 th Feb 2020	<p>SITE Association of Industry, in collaboration with SGS Pakistan, conducted a technical session for its members which covered the following topics.</p> <ul style="list-style-type: none"> » Effluent Treatment Plant Base line Study and ZDHC (Zero Discharge Hazardous Chemical Program) » Importance of Social Compliance, WRAP Certifications, SMETA Audits & Higg Index » Electrical Installations Gap Analysis. » Integrated Pest Management (IPM) of Industries & Fumigation Treatment <p>SGS qualified team of experts conducted the session and answered the queries raised by the participants.</p> <p>It was highly informative session and Members were assured best services by the SGS on availing their expertise.</p>
11 th Feb 2020	<p>National Tariff Commission's Tariff Policy Centre held a Seminar on National Tariff Policy 2019-24 and issues related to Tariff Rationalization /Reforms, at FPCCI office at Karachi. The purpose of the seminar was to briefly explain the principles /parameters of Tariff Policy framework and have consultations with the members of FPCCI, KCCI KATI, OICCI and S.I.T.E Association, on their tariff related proposals/issues. Chairman of Taxation Committee Saud Mehmood attended this meeting on behalf of SITE Association of Industry.</p> <p>In the meeting, it was highlighted that tariff should only be lowered when Pakistan's ease of doing business ranking come below 50.</p> <p>It was stated that the ease of doing business ranking of Korea, Malaysia, Japan etc., is below 20 that is why their tariffs are so low and blindly copying the tariff structure based on the promise that lowering tariffs would lead to higher exports would tantamount to shooting oneself in the foot.</p> <p>It was explained that tariff is a tool to attract and protect local investment and are also a reflection of how non-conducive the local business environment is, therefore great care be taken in lowering tariffs as already many industries have closed down due to insufficient protection for local producers.</p>
13 th Feb 2020	<p>A delegation of Hub Power Company (HUBCO) visited the office of SITE Association of Industry and discussed plans to build a domestic effluent recycling project to provide consistent and reliable industrial grade water to the industry. It was 4th meeting at SITE since the project was launched last year. President Suleman Chawla, SVP Saleem Nagaria, VP Farhan Ashrafi, Immediate Past President Saleem Parekh and Executive Committee members participated in the meeting.</p> <p>HUBCO Recycled Water Project will largely focus on recycling 50 million gallons of domestic effluent water per day for industrial consumption with the use of reverse osmosis process to ensure consistent output quality. HUBCO has submitted proposals to the Sindh government, and the subsequent bidding for the project is likely to commence soon. SITE industrial area is dominated by textile sector, which is</p>

DATES	DETAILS
	<p>the backbone of the country's exports. The production is heavily dependent on water and due to the current shortage and unreliable supply, the production and growth of the industry is hindered. Unavailability of water is a major impediment for the industrial growth in SITE industrial area. In addition, such projects would also have a positive environmental impact.</p> <p>The project is progressing well in the right direction and SITE Association is fully involved in it on behalf of its Members. Recycled water quality was the main point which came under detailed discussion in the meeting. HUBCO was once again requested to improve quality of recycled water being offered by them so that it doesn't cost much to industries who will become lifetime consumers of HUBCO.</p>
<p>18th Feb 2020</p>	<p>NUTECH University Islamabad organized a day long event titled 'Academia and Industry joint collaboration Symposium' at NUTECH University, Islamabad. NUTECH is playing important role in producing industrial workforce equipped with technology driven knowledge, skills and capabilities.</p> <p>President Suleman Chawla, SVP Saleem Nagaria, VP Farhan Ashrafi and Chairman of Taxation Committee Saud Mehmood attended this program on behalf of SITE Association of Industry. It was highly informative and interactive session.</p> <p>It has been decided that SITE Association of Industry will keep close liaison with NUTECH and participate in its events and vice versa. To proceed, SITE Association has sent nominations for the Joint Working Group and Pursuing Cell and has also nominated Focal Person for effective coordination. NUTECH will nominate focal person soon.</p> <div data-bbox="35 826 485 1088"> </div> <div data-bbox="492 826 935 1088"> </div> <div data-bbox="942 826 1399 1088"> </div> <p><i>Glimpse of NUTECH-OBA-Industry Joint Collaboration Symposium (NOI-JCS), held at Islamabad on 18-02-2020.</i></p>
<p>19th Feb 2020</p>	<p>Consultant from Investment Department, Government of Sindh, Mr.Asad Jan, visited SITE Association and discussed issues of SITE area with high officials. Patron Zubair Motiwala, President Suleman Chawla, SVP Saleem Nagaria, VP Farhan Ashrafi, Immediate Past President Saleem Parekh and Ex-President Jawed Bilwani attended the meeting and informed the Consultant in detail about the issues of SITE area.</p> <p>The Consultant was given detailed information about the issues of SITE area and requested to highlight them for an early resolution. Mr.Asad Jan assured full cooperation to SITE Association.</p>
<p>20th Feb 2020</p>	<p>Chairman of Taxation Committee Saud Mehmood had a meeting with the Deputy Governor of State Bank of Pakistan Mr.Murtaza Syed at the State Bank Head office to discuss taxation matters.</p> <p>The concept of monetary policy especially the relationship of money supply vis-a-vis inflation were discussed pushing the central bank to lower interest based on prospective inflation. It was explained that inflation will continue to come down mainly due to higher base effect and contraction in the current account deficit.</p> <p>Moreover, it was explained that in an economy functioning at a negative output gap, easing of monetary policy will not result in demand pull inflation. Furthermore, it was highlighted that the nature of inflation in Pakistan has always been cost push mainly fueled by imported inflation due to falling rupee.</p> <p>Deputy Governor appreciated the quality of the input and assured of his strong advocacy in lowering the rates in the shortest possible time.</p>
<p>27th Feb 2020</p>	<p>Pakistan Rangers (Sindh), 92 Wing, organized a briefing on Law & Order situation and the procedures adopted by Rangers to apprehend culprits and control crimes in the office of Pakistan Rangers (Sindh), located next to SITE Association office. Members of the Association were invited to attend this briefing.</p> <p>The briefing was addressed by Sector Commander Col.Tahir Ayaz, Wing Commander, Lt.Col. Shehzad Jan and Patron of SITE Association Zubair Motiwala.</p>

DATES	DETAILS
	<p>Chief Guest Sector Commander Col. Tahir Ayaz, speaking on this occasion, said that recently Director General of Pakistan Rangers (Sindh) visited SITE Association and had detailed discussion on the law & order with the team of SITE Association of Industry. He had given the task to prepare a comprehensive plan for SITE area for better security as well as better utilization of the resources provided by the SITE Association of Industry which include police personnel, motorbikes, police mobile and a fully equipped Monitoring Cell. Meetings were held with SITE Association twice to discuss revised security plan.</p> <p>Member present in the briefing expressed satisfaction on the steps being taken by Rangers for maintaining law & order in the area.</p> <p>Rangers officials are working on revised security plan for SITE area utilizing all the resources currently provided by SITE Association of Industry in its SITE Crime Monitoring Cell.</p>
<p>2nd Mar 2020</p>	<p>MPA Khurram Sher Zaman along with colleague MNA and MPAs visited SITE Association of Industry and met members of the Association. The valued guests included:</p> <p>MNA Ataullah Khan MPA Rabistan Khan MPA Saeed Ahmed Afridi MPA Malik Shazad MPA Shezad Qureshi MPA Shabbir Qureshi Amjad Afridi, President PTI District West Imran Siddiqui, Coordinator to President Karachi and Adeel Wali, Focal person on Business community</p> <p>Problems of SITE area came under detailed discussion at the meeting and MPA Khurram Sher Zaman assured full support & cooperation in resolution of these issues.</p> <p>Those who attended the meeting included M/s. Siraj Kassam Teli, Zubair Motiwala, Suleman Chawla, Saleem Nagaria, Farhan Ashrafi, Younus Bashir, Jawed Bilwani, Saleem Parekh, Imran Sikandar, Anwer Aziz, Arif Lakhany, Ali Ahmed, Abdul Kadir Bilwani, Hussain Moosani, Iqbal Godil, Haris Shakoor, Anis Mandavia and others.</p> <p>To follow up the decisions taken at the meeting, a comprehensive document was prepared highlighting key issues of SITE area with suggestions to resolve them, duly vetted by Patron Zubair Motiwala. The document was submitted to MPA Khurram Sher Zaman on 16th March 2020 with the request to use his good offices to resolve the issues highlighted. A Whatsapp Group has also been formed to keep close liaison between SITE Executives and MNAs / MPAs of the area.</p>



Group photo taken on the occasion of visit of MPA Sindh Khurram Sher Zaman to SITE Association of Industry.



Suleman Chawla is present SITE Association's crest to Chief Guest MPA Sindh Khurram Sher Zaman. MNA Attaullah Khan, Patron Zubair Motiwala and VP Farhan Ashrafi are also prominent in the picture.



A view of participant of the meeting with MPA Sindh Khurram Sher Zaman with office bearers & members of SITE Association.

DATES	DETAILS
4 th Mar 2020	<p>TDAP called a meeting of stakeholders to discuss impact of corona virus on trade, especially exports of Pakistan. Chairman of Taxation Committee Saud Mehmood represented SITE Association of Industry in this meeting and as discussed and decided in the Executive Committee meeting, requested the authorities to make up losses of exporters due to corona virus from the EDF account.</p> <p>SITE Association requested the authorities to make up losses of exporters due to corona virus from the EDF account.</p>
5 th Mar 2020	<p>Office bearers of SITE Association of Industry visited the Karachi Chamber of Commerce & Industry (KCCI) and had meeting with KCCI office bearers over issues of business & industrial community.</p>
11 th Mar 2020	<p>SGS Pakistan invited Executive Committee of SITE Association of Industry to visit their lab in Korangi Industrial Area and see the quality of lab and the testing facilities being offered. As such, the delegation led by President Suleman Chawla and comprising Executive Committee members visited the SGS facility where they were given detailed briefing on the working of the lab.</p>
11 th Mar 2020	<p>Consul General of Indonesia His Excellency Totok Priyanto, visited SITE Association of Industry and had meeting with its members on promoting bilateral trade. He was accompanied by Vice Consul Ibnu Sulhan.</p> <p>Talking on this occasion, the Consul General said that Pakistani businessmen should enter into Indonesian market and explore more business opportunities. There is much scope to enhance the existing trade volume between Pakistan and Indonesia. He added that the purpose of his visit to SITE Association is to enhance interaction and liaison between the Association and Indonesian Consulate and make efforts to enhance trade which is increasing year by year. Last year, the trade volume was USD 3.1 billion.</p> <p>He added that corona virus has badly effected business activities in many countries and advised members of SITE Association to become more active with Indonesia and make efforts to make trade higher & higher.</p> <p>Members present in the meeting shared views & suggestions with the Consul General and also raised some queries which were responded by the Chief Guest. Those who attended the meeting included President Suleman Chawla, SVP Saleem Nagaria, VP Farhan Ashrafi, Haris Shakoor, Abdul Kadir Bilwani, Hussain Moosani, Ali Ahmed, Iqbal Godil, Altaf Hussain, Naveed Wahid and Junaid-ur-Rehman. As a gesture of goodwill, Association's Shield was presented to Consul General.</p> <p>Members of SITE Association will get Indonesian visa on top priority. Pakistani businessmen have been invited to enter Indonesian markets and explore more business opportunities there.</p>



President Suleman Chawla is presenting Shield to Consul General of Indonesia Mr. Totok Priyanto on the occasion of his visit to SITE Association. SVP Saleem Nagaria, VP Farhan Ashrafi, Vice Consul Ibnu Sulhan, Abdul Kadir Bilwani, Hussain Moosani, Ali Ahmed, Iqbal Godil, Saud Mehmood, Altaf Hussain, Haris Shakoor, Naveed Wahid and Junaid-ur-Rehman are also present on this occasion.

DATES	DETAILS
13 th Mar 2020	Circular was sent to all Members of SITE Association advising them to install Thermal Scanners in their factories.
19 th Mar 2020	<p>Executive Committee of SITE Association held an emergent meeting where matters related to corona virus impact on industrial activities came under detailed discussion and members present expressed their views and discussed suggestions to continue industrial activities.</p> <p>It was decided to immediately send letters to federal and provincial government top officials suggesting measures to continue industrial production amid corona pandemic. Subsequently, letters were sent to President of Pakistan, Prime Minister of Pakistan, Advisor Commerce, Minister Finance, Chairman FBR, Secretary Commerce, Governor Sindh and Chief Minister Sindh.</p>
19 th Mar 2020	Circular was sent to all Members of SITE Association to follow precautionary measures and put informative banners at prominent places in their factories.
22 nd Mar 2020	Home Department, Government of Sindh, issued lockdown order for initial period of 15 days starting 23 rd March 2020, followed by issuance of another Order dated 2 nd April 2020, with more clarification and explanations about what will open and what will remain closed during the lockdown period.
30 th Mar 2020	<p>SITE Association decided to arrange and provide Ration Bags to factories owners for distribution among their workers. Members were provided bank account details of SITE Association's Welfare Account and asked to deposit cost of ration bags required by them in the bank account. Members response was very encouraging in this regard.</p> <p>SITE Rapid Response team also joined hands with Pakistan Rangers for distribution of ration to those living in remote area namely: Myghari, Maripur, under Sindh Covid-19 Relief initiative.</p>
 <p><i>Ration is being distributed among officials of police and Rangers Security Guards (RSG) as part of Corona Relief activities.</i></p>	
6 th Apr 2020	Letters were sent to EOBI, SESSI and SRB to defer contribution payments for three months in the wake of lockdown.
7 th Apr 2020	In the meantime, SITE Association was communicated by law enforcing agencies and Govt of Sindh that in order to maintain total lockdown, closure of Industries is must. Therefore we requested all members to close units (other than essential Industry) in order to comply with request of govt in the larger interest of industrial community from 8/4/2020 positively.
14 th Apr 2020	Another Lockdown order was issued, followed by issuance of SOP for various businesses including factories. One more order was issued on 23 rd April 2020 under which, Ramzan Timing of various businesses were notified.
21 st Apr 2020	Mr.Abdul Hadi, Chairman of Law & Order Committee was nominated as Focal Person to coordinate with Deputy Commissioner, Police stations and Rangers personnel during lockdown for checking of SOP compliance by factories owners.
24 th Apr 2020	Letter was sent to FBR Chairperson to extend date for filing of "Annexure H".
25 th Apr 2020	Reminder letters were sent to Chairman EOBI and Secretary Labour Sindh to defer collection of EOBI, SESSI and SRB dues for three months.

DATES	DETAILS
30 th Apr 2020	FBR, on receiving many requests from industrial associations, extended the date for payment / submission of Sales Tax returns for the tax periods January, February and March 2020.
10 th May 2020	Home Department, Government of Sindh, issued Lockdown order dated 10th May 2020.
14 th May 2020	<p>A feedback session with the officials of State Bank of Pakistan was held online via ZOOM. President Suleman Chawla, Chairman Taxation Committee Saud Mehmood and Executive Committee Member Haris Shakoor attended this online meeting. Syed Mubashir Wasi, Senior Officer, Development Finance Division, SBP, gave detailed presentation to Members on the following schemes.</p> <p>SBP Refinance Schemes</p> <ul style="list-style-type: none"> • Temporary Economic Refinance Facility (TERF) • Islamic Temporary Economic Refinance Facility (ITERF) • Refinance Facility for Combating COVID - 19 (RFCC) • Islamic Refinance Facility for Combating COVID - 19 (IRFCC) • Relaxations to Exporters under Export Finance Scheme (EFS)/Islamic Export Refinance Scheme (IERS) and • Long Term Financing Facility (LTFF)/Islamic Long Term Financing Facility (ILTFF) • Refinance Scheme for Payment of Wages & Salaries to the Workers and Employees of Business Concerns • Islamic Refinance Scheme for Payment of Wages & Salaries to the Workers and Employees of Business Concerns
15 th May 2020	SSGC raised a new demand to provide certificate from Commissioner-IR to avail reduced tariff by Registered Manufacturers and Exporters of Five Zero Rated Sectors (Textile, Carpets, Leather, Sports goods & Surgical items) and sent letters to industrial consumers in this regard. The said letters sent by SSGC were rescinded with immediate effect on the personal insistence by Patron Zubair Motiwala.
18 th May 2020	Letter was sent to Chief Minister Sindh requesting him to allow all industries to open and run as export-oriented industries have already been granted permission which are unable to function properly in the wake of allied industries and vendors remain closed.
21 st May 2020	Chairman of Taxation Committee Saud Mehmood had an online meeting with SMEDA Provincial Chief (Sindh) Mukesh Kumar to discuss proposal to abolish turnover tax of 1.5% for the FY 2020 and FY 2021.
27 th May 2020	<p>Patron of SITE Association Zubair Motiwala talked to Chief Secretary Sindh, Provincial Ministers Saeed Ghani, Nasir Hussain Shah and Secretary industries for the resumption of entire industries especially small and medium sized industries. They promised that it will be opened sooner than later.</p> <p>Now it is high time that remaining Industry should be given permission to resume their production. There are two major factors, number one is that Industries given permission are facing tough time to run as their production is dependent on their supplies being their vendors and number two is that supplies in local market are almost finished plus due to such a long closure, many have eaten their capital and might not be able to resume and remaining are in very difficult position. Government must consider this before it's too late.</p>
31 st May 2020	In a video message shared on social media, leader of the business community and Patron-in-Chief of SITE Association Siraj Kassam Teli appealed the Prime Minister of Pakistan, Chief Minister Sindh and Chief of Army Staff to end the lockdown completely and save the national economy from total collapse. He strongly suggested to deploy army to educate people to follow SOPs and ensure compliance.
1 st Jun 2020	<p>High officials delegation from K-Electric, led by Director External Affairs Asmer Naeem, visited SITE Association of Industry, and had meeting with office bearers of the Association to discuss issues related to KE as well as KE plans for summer to meet demand & supply requirements.</p> <p>The delegation comprised KE officials namely Humayun Saghir, Farah Naz, Nabeel Arain and Ambreen Malik. President SITE Association Suleman Chawla, Vice President Farhan Ashrafi, Immediate Past President Saleem Parekh and EC Member Haris Shakoor were present on this occasion.</p> <p>Asmer Naeem stated that KE has made preparations to meet summer demand of SITE industries. He said that every industrial consumer is important for us and we have made arrangement to provide one window services to them. President SITE appreciated the working of KE officials of SITE area for their timely response.</p> <p>Billing issues of factories closed during lockdown also came under discussion. President Suleman Chawla informed that this month, lot of issues related to billing were faced including ISPA charges, late payment charges, installment issues and tariff issues of textile sector (7.5 cents/KWH).</p>

DATES

DETAILS

Saleem Parekh at this added that all those who paid ISPA will get adjustment if court decides against K-Electric either Petitioner or non-Petitioner. They confirmed that the benefit announced for 70-KW load consumers has already been passed on as per directives of the government.

Saleem Parekh highlighted issues being faced by zero-rated sector in getting required certificate from FBR which is mandatory to obtain special tariff of 7.5 cents/KWH and asked for cooperation from KE. Those customers to whom KE has already given 7.5 cents/KWH tariff, the facility should be extended till 30th June 2020 as per FBR Notice.

Regrading summer load requirement, Asmer Naeem said that we anticipate the load of 3400 KW this year in summer. Negotiations are also in progress with govt to get extra load.

Impact of reduction in oil prices on electricity & gas also came under discussion. Asmer Naeem said that KE tariff is regulated by NEPRA. Unless tariff of all DISCOs is revised, there will be no revision in KE tariff based on reduced oil prices. Saleem Parekh stated that customers will shift from KE to gas/RLNG if the tariff is not reduced and quoted a bulk consumer who was interested in switching to gas. RLNG is better option than natural gas. Suleman Chawla added that in future, KE should not depend on SSGC for natural gas, instead go for RLNG.

2nd Jun 2020

Home Department, Government of Sindh, issued Lockdown Order dated 1st June 2020, allowing all industries to operate.

4th Jun 2020

Managing Director of SITE LIMITED Pervez Ahmed Baloch, visited the office of SITE Association of Industry and discussed issues related to his department with the senior management of the Association. He was accompanied by senior officials of his department namely Zeeshan Alvi (Director Admin), Shafqat Ahmed (Chief Security Officer) and Shakeel Ahmed Khan (PS). The meeting was attended by Patron Zubair Motiwala, President Suleman Chawla, VP Farhan Ashrafi, Ex-President Jawed Bilwani and EC Member Haris Shakoor.



Group photo taken on the occasion of visit of Managing Director of SITE Limited to SITE Association. Seen in the picture are Pervez Ahmed Baloch (MD, SITE LTD), Zubair Motiwala (Patron), Suleman Chawla (President), Farhan Ashrafi (VP), Jawed Bilwani (Ex-President), Haris Shakoor (EC Member) and others.

The condition of infrastructure in SITE area came under detailed discussion. The Managing Director was briefed about the proposal submitted by SITE Limited to the Sindh government for the carpeting of various roads in SITE Karachi costing PKR one billion. Another important issue was overstaffing in SITE Limited for which, Mr.Zubair Motiwala requested the Managing Director to take necessary action.

12th Jun 2020

Labour & HR Department, Government of Sindh, issued letter to the Presidents of Chambers and industrial associations in Sindh to ask all factories owners to strictly implement SOP dated 14.04.2020 in their relevant factories/industries/shops etc.

12th Jun 2020

Meeting of Industrial Liaison Committee was held at the Sindh Governor House under the Chairmanship of Governor Sindh. President Suleman Chawla represented SITE Association in this meeting. The matter of provision of fire tenders to industrial associations came under detailed discussion in the meeting.

It has been decided and recorded in minutes that Governor advised all heads of site associations and chambers to submit their written expression of interest (EOI) consent to KMC for taking over the fire tenders along with detail of their existing fire station. The document should also include the consent for bearing expenditures / responsibilities,



Commissioner Karachi Iftikhar Ali Shallwani is visiting the site of M/s. Liberty Mills Ltd, where fire erupted on top floor on 11th June 2020. President Suleman Chawla and Vice President Farhan Ashrafi are also seen in the picture along with rescue team members.

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	<p>whatsoever finalized as per agreed terms with KMC for establishing / developing fire stations and operation of fire tender(s).</p> <p>Governor Sindh also directed the Metropolitan Commissioner to finalize the design and pre-requisites of a model fire station along with its estimated cost, and the same shall be shared with associations / chambers thereafter.</p>
<p>12th Jun 2020</p>	<p>Governor Sindh convened a meeting to discuss SIDCL projects (Manghopir road, Jam Chakro to Banaras), at the Sindh Governor House, Karachi. President Suleman Chawla, SVP Saleem Nagaria and Focal Person on water issues Owais Iqbal attended this meeting.</p> <p>Hindrances in completion of project, mainly underground utilities including KWSB / SITE LTD and sub-soil water lines replacement / shifting came under discussion among other issues. SITE's representatives presented their stance on the sub-soil water lines and categorically mentioned that due to the inability of KWSB to provide 50 MGD water to SITE industries, they were left with no option but to use sub-soil water to run the industries. They urged regularization of sub-soil network for the sake of industry.</p> <p>It has been decided to constitute a Committee under Commissioner Karachi to listen to the grievances of the industry and resolve the matter amicably. It has also been decided and recorded in the minutes that SITE Association shall ensure and make responsible the owners of each industry to keep their fronts clean, green and control unauthorized dumping of surplus / waste materials, debris ad garbage etc.</p>
<p>17th Jun 2020</p>	<p>Letters (reminders) were again sent to Chairman EOBI and Commissioner SESSI requesting not to raise demand for contributions for the months of April, May and June 2020.</p>
<p>22nd Jun 2020</p>	<p>A meeting was held with the Managing Director of SITE Limited Pervez Ahmed Baloch in his office to follow up the decisions taken on the occasion of his visit to SITE Association on 4th June 2020. President Suleman Chawla, SVP Saleem Nagaria and VP Farhan Ashrafi attended this meeting and reviewed the current status of matters discussed earlier.</p>
<p>23rd Jun 2020</p>	<p>K-Electric has filed its request to NEPRA for adjustment on account of monthly Fuel Charges Adjustment (FCA) for the period January to April 2020 and quarterly adjustment under Multi Year Tariff FY 2017-2023. Hearing of this petition was held on 23rd June 2020 online via ZOOM. Mr.Zubair Motiwala and Mr.Saleem Parekh attended this hearing on behalf of SITE Association of Industry.</p>
<p>25th Jun 2020</p>	<p>Following publication advertisement in national dailies regarding SNGPL & SSGCL petitions for determination of estimated revenue requirements/prescribed prices for F.Y. 2020-21, SITE Association of Industry has submitted intervention request to OGRA and has nominated Patron Mr.Zubair Motiwala to represent the Association. Detailed comments have also been submitted to OGRA on 8th June 2020. Hearing was held at Marriott Hotel, Islamabad as well as Online via ZOOM application on 25th June 2020.</p>

EFFORTS TO RE-OPEN INDUSTRIES

Right from the very first day of lockdown i.e. 23/3/2020, the leadership and office bearers of SITE Association worked on the single agenda to re-open industries taking precautionary measures.

Leader of the Business Community & Patron-in-Chief of SITE Association Siraj Kassam Teli, Patron Zubair Motiwala, Ex-Presidents Jawed Bilwani and Saleem Parekh and President Suleman Chawla had many meetings with high officials of Sindh Government including the Chief Minister Sindh and Chief Secretary Sindh, where they made best efforts to convince the Sindh Government to open industries, subject to following of Standard Operating Procedure.

SITE Association sent a circular to all Members to give details of their in-process export orders for taking up with the government. Members were advised to send letters on their letterheads addressed to Secretary, Labour Department, Sindh, to seek permission to open & run industries during lockdown. Circular was sent to all Members to submit undertaking on their letterheads to the Labour Department Sindh, for the opening of industries. The said undertaking was slightly revised and again sent to all Members to submit REVISED UNDERTAKING for the opening of industries.

Resultantly, the Government of Sindh started granting permission to export industries to open on the recommenda-

tion of Trade Development Authority of Pakistan who were assigned the task to verify export orders of exporting industries.

TDAP sent 25 lists of exporters to the Government of Sindh between 14th April and 2nd June 2020. Based on the recommendations of TDAP, Home Department, Sindh, issued 18 Orders to open factories.

Standard Operating Procedure (SOP) for Industries was issued on 14th April 2020. Home Deptment, Government of Sindh, issued Notification dated 1st June 2020 under which, all industries were allowed to open & run subject to strict following of SOP notified earlier.

Sindh Covid-19 Emergency Relief Ordinance-2020

Sindh Covid-19 Emergency Relief Ordinance-2020 was signed by the Governor of Sindh on 15th May 2020 which deemed to have taken effect on and from the 1st of April 2020. Several Members have approached SITE Association with the request that on behalf of them, the Association should challenge the Sindh Covid-19 Emergency Relief Ordinance 2020 in the court of law for stay and relief. SITE Association has sent a circular to all Members attaching copy of the Ordinance and asking them to give feedback and highlight 'points' to be challenged.

ISPA CHARGES BY K-ELECTRIC

While Corona was the hottest issue facing the industries in the months of March & April 2020, K-Electric added to the woes of industrial consumers by sending exorbitant bills including Industrial Support Packages Charges (ISPA Charges).

Circular was immediately sent to all Members of SITE Association to register complaints at the PM's Citizen Portal on 20th March 2020.

On 23rd March 2020, Chairman Businessmen Group Siraj Kassam Teli met CEO K-Electric Syed Moonis Abdullah Alvi who called on Siraj Teli's residence to discuss ISPA and following points were decided:

- » KE will defer the ISPA arrears amount till 30th April 2020. The amount will be paid by industry to KE if they are unable to get it reversed directly from the Federal Government.
- » Bill of March 2020 will be paid without ISPA arrears and Late payment surcharge will be payable before 31st March 2020.
- » All industries were asked to pay bills to K-Electric so as to ensure sustainability of power sector.

On 28th April 2020, letter was sent to CEO of K-Electric to defer collection of ISPA charges from industrial consumers for at least two months. As the ISPA matter remains unresolved, SITE Association decided to ask Members to go for litigation against this and circulated contact information of some lawyers of repute to Members.

Below is the final status of ISPA charges as per announcement issued by the K-Electric.

However, without prejudice to its rights, KE confirms that if any industrial consumers (whether in litigation or not) who wish to pay ISPA arrears amount (July 2019 to December 2019) directly to KE, then incase, if final outcome of the litigation on ISPA by superior courts is against KE and/or if GOP decides to extend any benefit of ISPA to industrial consumers then the ISPA arrears amount paid directly to KE will be adjusted in subsequent billing of the concerned consumers.

RENEWAL OF MEMBERSHIP

DGTO Islamabad extended date for renewal of Membership by one month till 30th April 2020. A circular to this effect was immediately sent to Members. The date was again extended till 31st May and finally by 15th June 2020 by the DGTO which helped Members in getting their Membership renewed on time.

Enriching Lives by inspiring Changes

حفاظتی تدابیر برائے "کورونا وائرس"

SAFETY PRECAUTIONS FOR CORONAVIRUS



ہر بار آفس میں داخل ہوتے وقت ہینڈ سینیٹائزر کا استعمال کریں۔

Use hand sanitizers while entering office every time



Avoid Hand shake

سلام کرتے ہوئے مصافحہ کرنے سے گریز کریں۔



Maintain distance while talking

بات کرتے وقت فاصلہ برقرار رکھیں۔



Cover your mouth while sneezing or coughing

چھینک اور کھانسی کرتے وقت اپنے منہ کو ڈھانپیں۔



Have plenty of water

زیادہ سے زیادہ پانی پیئیں۔



Frequently wash hands

زیادہ سے زیادہ ہاتھ دھوئیں۔



Avoid direct hand contact with eyes, nose and mouth

آنکھوں، ناک اور منہ سے براہ راست ہاتھ لگانے سے گریز کریں۔



Cover mouth and nose with a tissue / napkin or use a mask

منہ اور ناک کو نشو و مال سے ڈھانپ لیں اور ماسک کا استعمال کریں۔



Avoid direct, unprotected contact with animals

جانوروں سے جہاں تک ممکن ہو سکے دور رہیں۔

STATUS OF MEMBERS' COMPLAINTS

SITE Association of Industry received numerous complaints from its Members, mostly related to SITE Limited, K-Electric, SSGC and PTCL.

All the complaints received during the period under review, were taken up with concerned departments on priority basis and based on the feedback received from members, we would like to report as under.

Agency Name	Nature of complaint	Total complaints	Status
SITE Limited	Nala cleaning & sewerage overflow	36	16 under process
SITE Limited	Road repair	8	Under process
SITE Limited	Garbage lifting	107	18 under process
SITE Limited	Clearance of Dues	7	Under process
K-Electric	Various	108	All resolved
PTCL	Various	63	15 under process
SSGC	Various	21	All resolved



S.I.T.E. Association of Industry

(Benefits of Membership)

Dear Sir/ Madam,

We request you to kindly get your New membership or renewed for the year 2020-2021 to avail following facilities.

SITE Self Security Systems (SSSS) & SITE Crime Monitoring Cell (SCMC) are working day and night to improve law and order situation in the area by providing guards service to collect/deposit cash, placements of rangers & police guards, rangers and police patrolling, construction of pickets and security walls, installation of surveillance cameras.

Register your complaints against CRIME or any other issues at SITE CRIME MONITORING CELL (SCMC).

- Employee data verification
- Fire brigade service
- Ambulance Service
- Anti Encroachment drive Monitoring
- Nala cleaning Monitoring
- Road carpet Monitoring
- GST, Excise & direct taxes issues
- Exports, Imports, customs & trade policy matters.
- Helping in the matters of Water, infrastructure and Energy (Fuel, Power & Gas)
- Helping in EOBI, SESSI & labour matters
- Environment, ecology & Effluent treatment plant issues.



It is pertinent to mention here that membership of SITE Association of Industry is mandatory for all the tenants of SITE limited which requires the proof of membership of the Association whenever they approach SITE limited for any purpose .

Please cooperate and join hands to strengthen your own Association.

Sincerely,

M. Farhan Ashrafi

Chairman: Membership Development Sub Committee (SAI)

Cell: 0321-8209988 Email: farhan_ut@hotmail.com

SCMC CONTACTS

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Summary of Press Statements issued on important business matters

6 JAN 2020	SITE CHIEF DEMANDS WITHDRAWAL OF FCA BY K-ELECTRIC
13 JAN 2020	KARACHI INDUSTRIALISTS PROTEST AGAINST GAS SHORTAGE
02 FEB 2020	NEGATIVE REAL INTEREST RATE TO BE DETRIMENTAL FOR COUNTRY
25 FEB 2020	TEXTILE PRODUCTION SUFFERS DUE TO NON-CLEARANCE OF IMPORT CONSIGNMENTS FROM CHINA
22 MAR 2020	INDUSTRIALISTS APPEAL TO SAVE INDUSTRIES FROM DISASTER
02 APRIL 2020	LOCKDOWN FORCED INDUSTRIAL WORKERS ON STARVATION
11 APRIL 2020	DRAFT OF SINDH COVID-19 EMERGENCY RELIEF ORDINANCE NOT ACCEPTABLE
11 APRIL 2020	SITE CONDOLES DEATH OF MEHDI ALI SHAH (EX-MD SITE LTD)
17 APRIL 2020	MOTIWALA WELCOMES CUT IN INTEREST RATES, DEMANDS ZERO MARK UP
22 APRIL 2020	SITE INDUSTRIALISTS CRITICIZE SINDH GOVT. POLICIES FOR DISCRIMINATION (KARACHI UNDER STRICT LOCKDOWN).
23 APRIL 2020	SITE DEMANDS REVISED BILLS EXCLUDING ISPA CHARGES
07 MAY 2020	SITE DEMANDS CUT IN ELECTRICITY TARIFF
12 MAY 2020	CHAWLA DEMANDS OPENING OF TEXTILE DOWNSTREAM INDUSTRIES
13 MAY 2020	MOTIWALA DEMANDS CUT IN GAS TARIFF
20 MAY 2020	MOTIWALA DEMANDS RESTORATION OF ZERO-RATED FACILITY
28 MAY 2020	SITE DEMANDS ARMY ROLE TO ENSURE SOP COMPLIANCE.
02 JUNE 2020	TEXTILE SECTOR AT THE VERGE OF COLLAPSE
23 JUNE 2020	INDUSTRIALISTS PROTEST POSTPONEMENT OF KE HEARING BY NEPRA

Textile sector facing severest ever liquidity crisis, says Chawla

Negative real interest rate to be detrimental for country: SAI

Entire textile sector be allowed to restart activities

SAI slams low gas pressure

Summary of Press Statements issued on important business matters



BUSINESS RECORDER

Simultaneously published from Karachi, Lahore & Islamabad. Founded by M.A. Zuberi. Karachi, Tuesday 25 February 2020

Dyes & chemicals from China Govt urged to allow early clearance

Imports from China are of native suppliers such as USD 12 billion and mostly comprised of dyes & chemicals which are basic raw material for textile sector...

کے کارکنوں کی ایسا سے مول کرنے کے لئے حکومت کو متوجہ کرنے کے لئے...



Ministers, KCCI and Site Association grieved over Mehdi Shah's death. Industry (KCCI) Site Association and Pakistan Chamber of Commerce and Industry (PCCI)...

www.jang.com.pk... جنگجو... پاکستان کی سب سے بڑی اخبار...



Pakistani importers exploring new raw material sources amid coronavirus fears

Previously booked shipments are being cleared easily while new orders face troubles. KARACHI: Business and industry...

2019 year used higher prices. Members are complaining that it becomes difficult to acquire the same kind of multiple products...

Karachi Chamber of Commerce and Industry (KCCI) members are also undertaking a trial of their own...

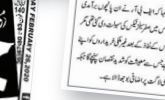


کریز میں ایکسپلورنگ نئے ریٹیل سٹور کے لئے...



کراچی میں بڑے صنعتی بحران پر صنعتکاروں کا اظہار تشویش...

چینی مصنوعات استعمال کرنے والے کارخانے بند ہونے کا خدشہ پیدا ہو گیا...



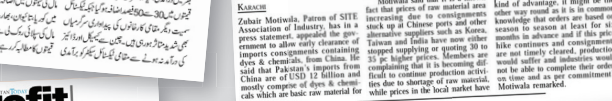
کریز میں ایکسپلورنگ نئے ریٹیل سٹور کے لئے...



سیکولر صنعتی اثرات، جیٹا سٹیل پلانٹ بجانی کے بارے میں...

Cut in power tariff urged... KARACHI: The SITE Association of Industry (SAI) has urged the power minister to order immediate reduction of 30 percent in the K-Electric tariff...

Raw material prices doubled in local markets: Motiwala



Profit... سائیکل ڈسٹری بیوٹرز کے لئے...



سائیکل ڈسٹری بیوٹرز کے لئے...

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