



S.I.T.E. ASSOCIATION OF INDUSTRY

AIWAN-E-SANAT, H-16, TEXTILE AVENUE, SITE KARACHI - 75700 PAKISTAN
Tel.: +9221-32560704-05, 32562883, Email: sg@site-association.org Website: www.site-association.org

MINUTES OF 58TH ANNUAL GENERAL MEETING

The 58th Annual General Meeting of Members of S.I.T.E. Association of Industry was held on **Tuesday, 27th September 2022 at 12:00 noon** at SITE Association of Industry, to transact the following business.

AGENDA:

Recitation from the Holy Quran.

1. To elect Chair for the Annual General Meeting.
2. Confirmation of Minutes of 57th Annual General Meeting held on 27th Sep 2021.
3. To review and adopt Audited Accounts of SAI for the financial year ended on 30th June 2022.
4. To consider enhancement of annual membership subscription, as recommended by the Executive Committee of the Association
5. Ratification of MoA signed with Sindh Solid Waste Management Board.
6. To record declaration of Election results of the Executive Committee Members and Office Bearers by the Election Commission.
7. Performance Review Report by the Outgoing President
HANDING OVER AND TAKING OVER SESSION
Speech by the Incoming President / Speeches by Senior Members / Address by the Patron-in-Chief
8. To consider appointment of Auditors for the financial year 2022-23 and to fix their remuneration.
9. Any other matter with permission of the Chair.

The meeting commenced with recitation from The Holy Quran by Azeem Motiwala.

The outgoing President Abdul Rasheed welcomed and thanked the members for their participation in the Annual General Meeting.

1. TO ELECT CHAIR FOR THE ANNUAL GENERAL MEETING

Patron-in-Chief Zubair Motiwala proposed the name of Chief Coordinator Saleem Parekh to chair the meeting which was seconded by Abdul Rasheed. The meeting was therefore, chaired by Saleem Parekh.

2. CONFIRMATION OF MINUTES OF 57TH ANNUAL GENERAL MEETING HELD ON 27/9/2021.

The house reviewed minutes of 57th Annual General Meeting and after discussion, the same were confirmed as proposed by Muhammad Farhan Ashrafi and seconded by Haris Shakoor.

3. TO REVIEW AND ADOPT AUDITED ACCOUNTS OF S.I.T.E. ASSOCIATION OF INDUSTRY FOR THE FINANCIAL YEAR ENDED ON 30TH JUNE 2022.

Saud Mahmood briefed the house on the accounts and highlighted some key figures as under.

- Expenditure gone up by 26% due to inflation
- Funds grown by 37%
- Cash Position short due to investment



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Majyd Aziz appreciated increase in funds and stated that expenditures are mostly within limit. He particularly appreciated installation of Solar System which will have positive impact on financial health of the Association as well as increase in SSSS funds. He said that instead of "Interest", the word "Profit" should be used in financial statements.

Thereafter, as proposed by Majyd Aziz and seconded by Tariq Yousuf, the audited accounts of the Association were approved and the following Resolution was unanimously adopted.

"UNANIMOUSLY RESOLVED THAT THE ANNUAL ACCOUNTS OF SITE ASSOCIATION OF INDUSTRY FOR THE FINANCIAL YEAR ENDED 30TH JUNE 2022, AS AUDITED BY M/S. REANDA HAROON ZAKARIA & COMPANY, CHARTERED ACCOUNTANTS, BE AND ARE HEREBY APPROVED WITH THE FOLLOWING KEY HIGHLIGHTS.

TOTAL ASSETS	74,996,208
TOTAL FUNDS	59,423,919
NON-CURRENT LIABILITIES	25,000
CURRENT LIABILITIES	15,547,289"

4. TO CONSIDER ENHANCEMENT OF ANNUAL MEMBERSHIP SUBSCRIPTION, AS RECOMMENDED BY THE EXECUTIVE COMMITTEE OF THE ASSOCIATION.

The matter came under detailed discussion. Majyd Aziz said that Rs.20,000/- is still on lower side as compared to services being offered by the Association. Jawed Bilwani said that minimum wage is 25,000/- so the fee should be fixed as per minimum wage. Many other members seconded his views.

Zubair Motiwala said that it is not the matter of shortage of funds. Our vision is to have an modern secretariat. SAI represents the large industrial area of Pakistan. An optional Cess of 10,000/- for building new secretariat is also under review as it is the matter of our dignity and prestige. Touseef Ahmed said that keeping in view the performance of SAI during the year, Rs.25,000/- should be the minimum fee. Zubair Motiwala suggested to adhere to the recommendation of the Executive Committee.

Muhammad Farhan Ashrafi suggested that the Admission Fee of Rs.1,000/- should be enhanced to minimum Rs.5,000/- for the reason that the widening of gap between new membership fee and renewal fee is must to discourage taking new membership again and again as and when needed. The house agreed with his proposal and unanimously adopted the following Resolution.

"UNANIMOUSLY RESOLVED THAT THE HOUSE HAS APPROVED RENEWAL FEE OF RS.20,000/- (RUPEES TWENTY THOUSAND ONLY), TO BE CHARGED FROM THE MEMBERSHIP YEAR STARTING 1ST APRIL 2023 AND ADMISSION FEE OF RS.5,000/- (RUPEES FIVE THOUSAND ONLY) TO BE CHARGED WITH IMMEDIATE EFFECT."

5. RATIFICATION OF MEMORANDUM OF AGREEMENT (MOA) SIGNED WITH SINDH SOLID WASTE MANAGEMENT BOARD

Outgoing President Abdul Rasheed briefed the members on the Memorandum of Agreement (MOA) signed on 12th May 2022 for the lifting of municipal solid waste, lifting of debris, door to door garbage



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collection, nullah cleaning as well as sweeping of roads & streets against monthly fee of Rs.4,000/- per plot, now payable to Sindh Solid Waste Management Board effective 1st July 2022. SITE Limited has relinquished Conservancy Charge in their favour.

Zubair Motiwala and Saleem Parekh briefed on one time cleaning of major solid waste chunks and debris which are dumped again and again.

Tariq Yousuf complained about dumping of waste from other localities in the limits of SITE and said that all agencies are involved in this bad activity. We need to make a system of vigilance and control. Despite spending lacs of rupees on security system there is no result on this side. Consequently, SITE is fast turning into a dumping yard.

Saleem Parekh said that we need to take help of CCTV cameras to identify such elements. Jawed Bilwani said that installation of CCTV cameras and Lights is must in front of each factory with 2-weeks recording, otherwise it will not be possible to control such activities.

Hussain Moosani briefed the house on the efforts made by Membership sub-committee to create awareness among industrialists to fix CCTV cameras and lights under "WE OWN SITE" campaign of the Association. Concluding the discussion, Majyd Aziz suggested to pass a Resolution for the wonderful job done by the office bearers which was unanimously adopted.

"UNANIMOUSLY RESOLVED THAT THE HOUSE RATIFIES THE MEMORANDUM OF AGREEMENT WITH SINDH SOLID WASTE MANAGEMENT BOARD AND PLACES ON RECORD ITS APPRECIATION FOR THE WONDERFUL JOB DONE BY THE (RETIRING) OFFICE BEARERS BY INKING THE AGREEMENT FOR THE CLEANING OF SITE AREA."

6. TO RECORD DECLARATION OF RESULTS OF THE EXECUTIVE COMMITTEE'S ELECTION AND OFFICE BEARERS' ELECTION BY THE ELECTION COMMISSION.

The Chair asked the Head of Election Commission Tariq Yousuf to announce election results for the approval of the general body. Tariq Yousuf announced that the following six (6) Nominations were received to contest election on the 6 seats of the Executive Committee. All the nomination forms were found in order.

Nomination Form S.No.	Candidate Name	Company Name	Final List of Voters Serial No.
1	Abdul Kadir Bilwani	Manhattan Enterprises	214
2	Riaz Uddin	Dollar Industries (Pvt) Ltd.	015
3	Muhammad Saleem Nagaria	FABKNIT	275
4	Tarique Rehman	Fazleesons (Pvt) Ltd.	292
5	Muhammad Hussain Moosani	Hussain Textiles	374
6	Muhammad Farhan Ashrafi	U.T. Corporation	290

Therefore, the Election Commission has declared the above six Candidates as "ELECTED UN-OPPOSED" as Members of the Executive Committee for two years term starting 1st October 2022.



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To contest election of office bearers for the term 2022-23, the following nominations were received.

Position	Name of Candidate	Name of Industry
President	RIAZ UDDIN	Dollar Industries (Pvt) Ltd
Senior Vice President	Abdul Kadir Bilwani	Manhattan Enterprises
Vice President	Muhammad Hussain Moosani	Hussain Textiles

Since, there was no any other nomination, the above candidates have been declared “**ELECTED UNOPPOSED**” as President, Senior Vice President and Vice President respectively of SITE Association of Industry for the term 2022-23.

The house approved the election results and adopted the following Resolution.

“UNANIMOUSLY RESOLVED THAT APPROVAL IS ACCORDED TO THE ELECTION RESULTS ANNOUNCED AND THE HOUSE EXTENDS HEARTIEST CONGRATULATIONS TO THE NEWLY ELECTED EXECUTIVE COMMITTEE MEMBERS AND OFFICE BEARERS OF SITE ASSOCIATION OF INDUSTRY.”

- PERFORMANCE REVIEW REPORT BY THE OUTGOING PRESIDENT**
HANDING OVER AND TAKING OVER SESSION
SPEECH BY THE INCOMING PRESIDENT
SPEECHES BY SENIOR MEMBERS
ADDRESS BY THE PATRON-IN-CHIEF

The Chair then asked outgoing President Abdul Rasheed to present a brief review of activities during his Presidentship.

PERFORMANCE REVIEW REPORT BY THE OUTGOING PRESIDENT

Abdul Rasheed, to start with, thanked the Patron-in-Chief Zubair Motiwala and senior members particularly Saleem Parekh, Jawed Bilwani, Tariq Yousuf, SVP Saud Mahmood, VP Muhammad Kamran Arbi and Members of the Executive Committee for their support during his term of office. He congratulated the newly elected office bearers on their well-deserved, unanimous and unopposed election.

To start with, Abdul Rasheed presented a comprehensive “Video Annual Report” before the members which focused on the following key areas:

- Roads construction works with provision of nullah (21 Roads completed)
- Inking of Agreement with Sindh Solid Waste Management Board
- Cleaning & restoration Orangi Nullah which resulted in quick drainage of rainwater
- Installation of solar system and award of Net Metering License to SAI
- Fire Brigade service with response time of 3-5 minutes
- Free of Cost Ambulance Service
- 24/7 surveillance of SITE area by professional armed guards (RSG)
- Activation of EOBI and SESSI Helpdesks
- Relief activities for flood effected people of interior Sindh



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- Efforts made to resolve gas pressure issue
- Laying of water line from Hub Dam to SITE (PC-1 ready and included in budget)
- Resumption of visits of Diplomats (Diplomats from Indonesia, Turkey and Iran visited)
- Making of Layout Plan of Industry House
- Submission of Budget Proposals to the federal government

Abdul Rasheed appreciated the efforts of Saleem Nagaria (for road works), Abdul Hadi (for law & order matters), Abdul Kadir Bilwani (for labour matters) and termed them as Sector Specialists. He thanked the Chairmen of various sub-committees for keeping their sub-committees active during his tenure.

Majyd Aziz suggested to make the English version of the video for visiting foreign guests. The House very much appreciated the performance review report of the outgoing President.

HANDING OVER AND TAKING OVER SESSION

Newly elected Office Bearers namely: Riaz Uddin (President), Abdul Kadir Bilwani (Senior Vice President) and Muhammad Hussain Moosani (Vice President) were handed over the charge as office bearers of the Association and garlands were conferred on them.

SPEECH BY THE INCOMING PRESIDENT

Newly elected President Riaz Uddin, requested members to offer 'Fateha' for the departed soul of great leader of the business community Siraj Kassam Teli (Late) and paid homage to his selfless services rendered for the business community of Karachi in general and members of SITE Association of Industry in particular.

He thanked the Patron-in-Chief Zubair Motiwala, Chief Coordinator Saleem Parekh and senior members for giving him the opportunity to serve members of the Association by electing as President and remarked that it is great honor for SITE Association that this year, SVP FPCCI, President KCCI and SVP KCCI belong to SITE Association of Industry.

Riaz Uddin said that the country is presently passing through difficult times and has become the hub of political, economic, social, legal & environmental problems. Karachi, despite making significant contribution towards exports and revenue, hardly get 2% from Federal PSDP and 3% from provincial PSDP.

My teams' priority will be to continue efforts for improved supply of utilities to industries, law & order, and to match the high performance bars set by outgoing President Abdul Rasheed. We will try to ease flow of traffic from main Access points of SITE through construction of flyovers. I will try to dedicate maximum time to the activities of the Association.

SPEECHES BY SENIOR MEMBERS

Former President Jawed Bilwani congratulated the outgoing team on good performance and appreciated good attendance of members in the AGM. He urged the outgoing office bearers to keep



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taking active part in the activities of the Association. Jawed Bilwani prayed for the wellbeing of Patron-in-Chief Zubair Motiwala so that the Association can move in the right direction under his leadership.

Former President Tariq Yousuf conveyed message of congratulations on behalf of Younus Bashir who could not make it to attend being not well.

Former Chairman Majyd Aziz said that social welfare side needs attention as well like “**Eid Bachat Bazar**” organized by SAI in the past years where families of workers used to visit to purchase goods at discounted price. He mentioned that at ‘Gutter Baghicha’ there is a big school which was adopted by SAI during his tenure of Chairmanship. We should consider re-starting educational activities there. He added that SVP/VP has not yet been provided separate Office which must be provided to them on priority.

Congratulating Riaz Uddin on his election as President, Majyd Aziz said that he first met him on the occasion of 1st Sindh Tripartite Labour Conference in December-2017 where one of the speaker was Riaz Uddin. He suggested to make Helmet compulsory for factory staff and workers and to convince factory owners in this matter. In addition, One Ranger and 2 Police Officials should be posted in all Entry/Exit points to check compliance.

ADDRESS BY THE PATRON-IN-CHIEF

Zubair Motiwala complimented outgoing President Abdul Rasheed, SVP Saud Mahmood and VP Muhammad Kamran Arbi for their wonderful performance during the year.

He said, we have made a policy of “Those who can deliver can become President of the Association”. The policy is being strictly followed and there is no compromise on it. We want the people who can really deliver to come forward. He expressed best wishes for the newly elected team of office bearers and said that new President Riaz Uddin is a master of Tax, Accounts & compliance and has done good work in KCCI and SAI, particularly in streamlining of accounts.

He thanked members for their participation in large number in the AGM and said that it is now time for newly elected office bearers to prove worthiness of the responsibility given and deliver to the satisfaction of members of the Association.

Speaking on issues confronting industries, he said, gas is still the biggest problem of SITE area. Factories are closed. I have talked to each & every top official of the government on gas issue and recounted Karachi’s share in national economy and exports

He said that Sialkot Chamber of Commerce & Industry has been allowed to collect Development Tax of 1% from industries. Why we cannot do this? Unfortunately, we have all factors that can lead to de-industrialization such as SEPA, SESSI, Labour Department, inefficient utility companies etc. Unfortunately we do not get support from our government. In Lahore, LCCI has accommodated a number of offices in its building including NADRA, Passport Office, FBR, Magistrate office, WAPDA, Income Tax etc. Sundar Industrial Estate is yet another example of excellent management. SITE Association of Industry is a big platform and our dream is to make this association the “**Voice of**



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Industry of Pakistan.” Nobody should be allowed to enter factories unless coordinated by the Association.

Zubair Motiwala mentioned that FBR officials read budget proposals of SAI deeply and recommend for announcement in the budget speech which is a big achievement. Those who installed gas pressure pumps, were charged exorbitantly in the name of negative billing at the RLNG tariff. On the matter of gas issue, out of 8 associations, 6 are supporting us. No utility agency is providing satisfactory services including KE and SSGC. The reason behind law & order is also the inability of industries to perform as per capacity. Apparently, it seems that government want to make Karachi a port city with trade and warehouses. We should oppose this vehemently to keep the wheels of industry running. He urged members to support their association and work for the industry.

6. TO CONSIDER APPOINTMENT OF AUDITORS OF THE ASSOCIATION FOR THE FINANCIAL YEAR 2022-22 AND TO FIX THEIR REMUNERATION.

Outgoing SVP Saud Mahmood informed the house that consent has been received from existing auditors M/s.Reanda Haroon Zakaria & Company., Chartered Accountants, to act as Auditors of the Association for the next year and recommended them for appointment. The house agreed to his recommendation and adopted the following resolution. The same was seconded by Zubair Motiwala.

“UNANIMOUSLY RESOLVED THAT M/S. REANDA HAROON ZAKARIA & COMPANY, CHARTERED ACCOUNTANTS, ARE HEREBY APPOINTED AS AUDITORS OF SITE ASSOCIATION OF INDUSTRY FOR THE YEAR 2022-23. FURTHER RESOLVED TO AUTHORIZE THE OFFICE BEARERS TO NEGOTIATE & FINALIZE THEIR REMUNERATION AS Rs.120,000/- (RUPEES ONE HUNDRED TWENTY THOUSAND ONLY) OR BELOW.”

7. ANY OTHER MATTER WITH THE PERMISSION OF THE CHAIR

- (A) Representative of M/s. Tecno Pak Industries questioned about the start of SSWMB cleaning services in their area. Newly elected President replied that pilot project is being launched in few areas, followed by rolling out of the project in entire SITE area. He also questioned about dilapidated construction of road in their area (near DC West office) to which, Zubair Motiwala responded that streets will also be constructed during next one or two years.

There being no other business to transact, the meeting concluded with vote of thanks to the participants.

Muhammad Faheem
Secretary General