



# VOICE OF INDUSTRY NEWSLETTER

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## MD SSGC IMRAN MANIAR VISITS SITE ASSOCIATION

On the invitation of SITE Association of Industry, Managing Director, SSGC, Imran Maniar, visited SITE Association of Industry on 1st April 2021 and met members of the association to discuss their issues related to SSGC. He was accompanied by high officials of his department namely Saeed A Larik, AD, MD (UFG), Brig.(R) Muhammad Abuzar, DG (CGTO) and Asif Ansari, PSO.

President SITE Abdul Hadi welcomed the Chief Guest & his colleagues to the Association and gave a brief introduction of SITE area which is the oldest and largest industrial area of Pakistan. He in particular highlighted low pressure issue being faced by the industries of SITE area and gave a brief presentation showing gas pressure in different industries on different dates & time. He also mentioned non-restoration of gas connections despite court orders and requested the MD SSGC to look into it. Abdul Hadi complained about the impolite behavior of SSGC teams with industrialists and stressed the need to treat industrialists in a proper way which are the largest taxpayers of the country. He also requested to give representation to industrial consumers in the Board of SSGC as per practice in the past.

**Elaborating the views of President SITE,**



President Abdul Hadi is presenting Association's crest to MD SSGC Imran Maniar. Patron-in-Chief Zubair Motiwala, Ex-Chairman Younus Bashir and EC Member Abdul Rasheed are also prominent in the picture.

**Ex-President Saleem Parekh** who is also the Chairman of Power & Gas Sub-Committee of the Association, stated that to continue industrial production, industries need gas with required pressure which, unfortunately, is not being provided to SITE industries. Particularly, low pressure at night at KT is a big problem. He also briefed the MD SSGC about inordinate delay in repairing gas leakages, gas disconnection & stay orders, gas load issues, delays in providing RLNG connections and dedicated lines paid connections due to which, their neighbors face gas pressure issue and stated that SITE

Association is facilitating SSGC staff in SITE in getting permissions etc. and they are working in close coordination with the Association.

Ex-President Jawed Bilwani said that SITE is the first association where new MD SSGC has visited for which, we are thankful to him. SITE industries are oldest customers of SSGC. He suggested to make a comparison of SSGC and SNGPL to see how RLNG connections are being provided in northern region faster and why the problem of low pressure is also there in RLNG connection. He added that in

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# MD SSGC IMRAN MANIAR VISITS SITE ASSOCIATION

## CONTINUED FROM PAGE 1

northern region, RLNG connection is provided in a month but here in Southern region, it takes about a year.

Ex-President Younus Bashir drew attention of MD SSGC towards enhanced billing rate for 5 months and requested to revert the tariff as per commitment made.

**Speaking on the occasion, Patron-in-Chief Zubair Motiwala** gave statistics of consumption requirements of indigenous gas and associated RLNG matters. He said that customers who are entitled to get indigenous gas (1250 MMCFD) should be provided the gas at the indigenous gas price. Karachi has the major share in exports & taxes. 380-400 MMCFD is used by industries of Karachi whereas rest of the quantity is used by the upcountry industries. He presented performance comparison of Karachi industries with rest of the country and remarked that despite outstanding performance, Karachi is not being provided its due share in resources.

Zubair Motiwala said that in the wake of unplanned disconnections by the SSGC, K-Electric is active to find new industrial customers without any preparation. It seems that Karachi industries are being penalized for showing good performance during difficult days of Covid-19 in 2020 when exports grow by 18%. He also mentioned Security Deposit issue and said that on making payment of Security Deposit, the load stands regularized.

Expressing views on UFG, Zubair Motiwala said that it is more than 43% of which, the industry share is 6.3% and the same is as per international practice and as such, losses of other sectors should be brought down to minimum possible level.

Zubair Motiwala informed the guests that he has suggested four energy saving measures to the government which include: (i) large houses should have solar geysers, (ii) neon signs should be on solar power at night, (iii)

street lights should be lit on solar power, and (iv) home gas generators should not be allowed.

**Responding to the queries raised, the Managing Director SSGC Imran Maniar** in his address, thanked the members of the Association for inviting him to their Association to discuss matters & complaints related to SSGC.

He assured the industrialists of SITE area of full support and cooperation in continuing industrial production without interruption. He said that RLNG connections applications which are in the pipeline will be processed on priority basis and the time required to get connection also need to be cut.

Imran Maniar agreed that SSGC's response on leakages complaints should be quick and appreciated industry's cooperation in this matter. He said that to address gas pressure issue, change of gas pipelines is a very difficult task in SITE due to laying of all utilities at the same location and the construction of roads & homes etc.

He said that since gas fields are depleting and demand is also increasing and also no new drilling are being done, providing RLNG to industries is natural progression. Domestic customer is our priority for indigenous gas throughout Pakistan. Closure of gas to CPPs is purely a policy decision and is not profitable for SSGC to disconnect a business consumer. More gas to northern region and less to southern region is also a policy decision.

**MD SSGC assured that Industries having co-generation facility are exempted from disconnection. He further stated that unless industries are provided with required electricity load, their gas connections will not be disconnected and those disconnected or having stay orders will be restored immediately and gas should be provided with required pressure so as to ensure timely shipments of export orders.**

He said that SSGC should have proper profile of industrial consumers and for that purpose, SSGC will conduct phys-

ical survey to check machines & equipment running on gas and future expansion plan. This data will be used for planning purposes only. Zubair Motiwala at this suggested to send a Data Form / Questionnaire to individual industries which would be provided by them to SSGC voluntarily.

It was decided to form a Working Group which will meet on monthly basis to discuss, analyse and suggest measures for resolution of gas related issues of industrial consumers with mutual consent.

**On this occasion Saeed A. Larik** explained in detail the queries raised by members of the Association. He said that 75% of total captive power is co-generation and not a single Co-generation unit has been disconnected. Similarly, those not having required KE connection are also not being disconnected. As per data provided by KE, some 60 industries have sufficient connection so those are being disconnected only. Zubair Motiwala at this, requested to involve the Association in this matter. Saeed A. Larik explained KT pressure management as per SSGC system requirements which is about 60 years old. Regarding load regularization, he said that change of meter is not possible due to some issues but measurement will be done to calculate load. He assured to expedite RLNG connections and revert billing rate of zero-rated sectors.

**Ex-President Jawed Bilwani inquired: whether an SSGC customer having multiple production units with respective sanctioned loads of say, 100+75 can share / transfer the sanctioned load amongst its multiple units? Saeed Larik replied that if the customer is the owner of multiple units with same NTN, then the multiple production units can share / transfer their sanctioned loads.**

Later, SSGC officials made a comprehensive presentation focused on gas theft and losses. As a gesture of goodwill, Association's crest was presented to the Chief Guest. The meeting concluded with vote of thanks to the participants.

## SITE ASSOCIATION'S STANCE ON ORANGI NULLAH RESTORATION

Following meeting with Chief Secretary Sindh on 31-3-2021, President SITE Association of Industry Abdul Hadi sent a letter to the Chief Secretary Sindh, the contents of which are self-explanatory and being re-produced hereunder for the information of our members.

“Greetings from SITE Association of Industry, representing S.I.T.E. Karachi – the single largest industrial base in the country in terms of size/area, number of units, industrial output, revenue to the exchequer and export volume.

Many thanks for giving us audience on the a/m urgent matter.

1. Restoration of nullahs and drains of Karachi and the actions of the Sindh Government in this regard are highly commendable, however, the way the current demolition exercise is being executed at lower levels, the same is bound to meet resistance and disturb the entire industrial peace which has been very delicately and only partially restored after Corona lockdowns.
2. Without having served any notice to the effected, the demolition squads have started breaking down the factories, some of which are standing on the original leased land, dating back to 1950s and 1960's.
3. We are desperately trying to enquire about the nature of the current demolition spree and the wisdom behind disrupting more than half a century old Industrial Units which provide thousands of jobs, contribute substantially to the national economy and pay hefty taxes to the exchequer.
4. We have made aerial movie of the entire Orangi Nallah along with all the industries which clearly reflects the actual position of the width of the nallah and it also depicts that minor amendments can save many of the industries out of 23 proposed.
5. Supposedly there was some survey conducted by the NED University,

on the pretext of which, operation has been initiated with scant attention towards the ground reality that the economic structures which are being targeted for demolition are actually standing on the original leased land and those are not actually responsible for choking the Orangi Nullah but the sprawling encroachments – the Kutchi Abadis – spreading on the opposite bank have actually blocked the Orangi Nullah and reduced its natural course.

6. We also met Vice Chancellor of NED University and discussed the subject matter wherein he clearly stated that we were asked to take the Central Median, make a layout plan and we have accomplished the job given to us accordingly and if the task given was to see the same size of road if certain amendments are made to save the industries, he said and I quote, **“if assignment is given, the same can be easily done by our people.”**

The VC NED University Eng Dr Sarosh Hashmat Lodhi further disclaimed of any responsibility of any such designing of the Orangi Nullah and have further asserted that the project was only a **Hydrologic and Hydraulic Analysis of Orangi Nullah** of its currently [skewed] course, which has since been diverted substantially due to Katchi Abadi encroachments, apparently after the year 2000.

7. Running from pillar to post, the SITE Association of Industry has held dozens of meetings with the Deputy Commissioner (Kemari), the Assistant Commissioner (Kemari), the Senior Director (Kutchi Abadies) KMC, and a number of other concerned people operating on the ground who always assured that they will not take any injurious action without taking the respective Industrialists on board, however, to the contrary, the demolition activity has been deceptively started which is highly uncalled for.

8. We further tried to meet the people of NDMA and have approached them through various channels as we have enough of material and a viable way-out to minimize the destruction of established industries without compromising the cleanup plan which the government intends to implement.
9. We definitely believe that if we are heard and given chance to explain our position through various copies of Master Plans and documents as well as aerial photos & movies, we would be able to convince the authorities for the minimal demolition.

Sir, we would like to mention that we as industrialists, are not against any project for the betterment of the city in general and particularly in SITE. Many of us run factories in SITE area for more than 50 years and we are the original custodians of SITE, but at the same time, we feel sad that this kind of huge project is undertaken without taking industrialists on board.

We feel that we are in a better position to guide you and help you in every manner. We would like to request to please go into history to find out the mushroom growth of residential area has come up in which year. All these residential encroachments are not 15-20 years old. For our factories earmarked, you can go through dates of Lease of each of them, one is even 1957 lease. We always thought and take 99 years lease as the most 'sacred document' which is accepted by all the financial institutions for lending purposes.

Hence, we request you to kindly consider the molecule of agony & apathy and the monetary loss which an operational industry would suffer as well as the losses of jobs of thousands of workers.

We hope that you would sympathetically consider above points and grant us opportunity for presentation before those who are responsible for the implementation.

## ACTIVITIES REPORT (January to March 2021) Abdul Hadi – President

We give hereunder a brief on the day to day activities of the Association during the period January to March 2021 for the information of our Members.

DATES	DETAILS
02 <sup>nd</sup> Jan 2021	A meeting was held at Governor House where the honourable President of Pakistan Dr. Arif Alvi, was the Chief Guest. At this meeting, matters pertaining to rights of differently-abled people for education and job and issues of industry, particularly, the issue of closure of gas to industries came under discussion. Honorable President of Pakistan Dr. Arif Alvi, assured the industrialists to address the gas issue on top priority. SITE President Abdul Hadi attended this meeting on behalf of the Association.
11 <sup>th</sup> Jan 2021	<p>Karachi Industrial Forum (KIF) - an alliance representing the seven Industrial Associations, in a joint press conference, announced to hold a protest demonstration outside the Sui Southern Gas Company Limited (SSGC) head office against the gas load shedding to the industrial areas and disconnections of the commodity to captive power units. Also, the forum has urged the Prime Minister Imran Khan to intervene, and direct the SSGC to ensure adequate supply of gas to the industries in the larger interest of the country's economy.</p> <p>Addressing the joint press conference at Karachi Press Club, representatives of the industrial zones said that Karachi, the economic and commercial lifeline of the country, is being step-motherly treated by the incumbent federal government like other previous regimes.</p> <p>They said the current gas crisis is primarily due to mismanagement on the part of the Ministry of petroleum. If the RLNG import arrangements were timely made, gas crisis would not have taken place. The government instead of facilitating the industrialists by ensuring uninterrupted gas supply is forcing them to shut their units. This will affect not only the country's exports, but also leave industrial workers jobless.</p> <p>Gas shortage during winters is not a new phenomenon, they said, and urged the government to come up with long term policy plans to mitigate challenges.</p> <p>They argued that the export industries can't work without the allied industries, and due to the SSGC's move, the exporters have also suffered. The abrupt disconnection of gas to the captive power plants has also affected the pharmaceutical, food, automotive, and other allied industries. The current cumulative demand of industries in Karachi is around 400 MMCFD, including 180 MMCFD of the zero rated sector.</p> <p>The petroleum ministry had promised to ensure around 200 MMCFD RLNG for the Karachi industries, but unfortunately, from 20th of December, 80 percent of the amount promised by the ministry was reduced to 40 MMCFD. They said the gas shortage for the industries is much more than 200MMCFD.</p> <p>Due to this grim situation, they said the industries in the city have been facing double loss, first is the gas price hike and the other is reduction in the industrial production. The Press Conference was attended by President Abdul Hadi on behalf of the Association.</p>
12 <sup>th</sup> Jan 2021	Another meeting was held at Sindh Governor House regarding land of KCR which was attended by President Abdul Hadi.
12 <sup>th</sup> Jan 2021	A meeting was held with the honorable Chief Minister Sindh Syed Murad Ali Shah and Barrister Murtaza Wahab at Sindh Assembly secretariat on the issue of gas closure to industries. SITE Patron-in-Chief Zubair Motiwala, President Abdul Hadi and Ex-President Jawed Bilwani attended the meeting and apprised the Chief Minister of the grievances being faced by all industries in general and exporting industries in particular, due to closure of gas and requested the Chief Minister Sindh to help the industries in this difficult time. Chief Minister Syed Murad Ali Shah has assured to take up the issue with the federal government.
12 <sup>th</sup> Jan 2021	A meeting was held at Sindh Secretariat under the Chairmanship of Chief Secretary Sindh regarding National SME Policy Action Plan 2020. In this connection, a Provincial Working Group (PWG) has been constituted wherein President/Representative of SITE Association has also been given representation. SVP Riazuddin attended this meeting on behalf of SITE Association of Industry and highlighted issues impeding SME growth in the country.



DATES	DETAILS
<p><b>13<sup>th</sup> Jan 2021</b></p>	<p>Acting CEO of Hangzhou Jinjiang Group Sanitation Service, Peng Zeguang, visited SITE Association of Industry and held meeting with office bearers &amp; members of the Executive Committee of the Association on the matter of lifting of solid waste from the area. He was accompanied by high officials of his company namely Engr. Muhammad Khalid (Consultant) and Shahbaz (Focal Person).</p> <p>Matters related to lifting of solid waste and garbage from the area and resumption of services of Hangzhou Jinjiang Group Sanitation Service came under discussion. President Abdul Hadi welcomed the Acting CEO to the Association and after brief introduction of SITE area, stressed that the company should immediately start the work as we have to uplift our area in terms of cleanliness and for that purpose, need help from the sanitation company.</p> <p>Acting CEO Peng thanked the President SITE for inviting him to the Association and remarked that the company earlier failed in providing services satisfactorily due to management issues and not having enough resources.</p> <p>Focal Person Khalid gave details of existing services of the sanitation company and said that the company has re-started the work in SITE area from October-2020 and the company is working for the Sindh Solid Waste Management Board. The company has developed a GIS based system for the monitoring of waste bins.</p> <p>Abdul Hadi requested Peng to clear 'Koyla Kanta' dumping point on priority where further dumping of solid waste has been banned. In response, Khalid said that we will visit 'Koyla Kanta' point the next day for survey and then contact Sindh Solid Waste Management Board for permission.</p> <p>President Also highlighted that SITE area is surrounded by residential areas and the domestic waste is dumped within the municipal limits of SITE as well as as much as 20 points, a list of which, was also provided to the focal person.</p> <p>Saleem Nagaria proposed to make a 'Model Zone' within SITE area. As a gesture of goodwill &amp; cooperation, SITE Association's crest by presented to Peng. SVP Riazuddin, VP Abdul Kadir Bilwani, Saleem Nagaria and others were present on this occasion.</p>
<p><b>14<sup>th</sup> Jan 2021</b></p>	<p>A meeting was held with Zaheer Hussain Memon, Assistant Chief Inspector of Stamps, Board of Revenue, Sindh, at SITE Association of Industry. President Abdul Hadi, SVP Riazuddin, VP Abdul Kadir Bilwani and Executive Committee Member Muhammad Hussain Moosani were present in the meeting.</p> <p>President welcomed and thanked Zaheer Memon for sparing time to visit SITE Association of Industry to discuss matters related to collection of stamp duty. He drew his attention towards the inspection notices issued and records being asked by the board of revenue to charge stamp duty under the Stamp Act-1899.</p> <p>SVP Riaz Uddin requested him to provide basic details to create awareness among Members about payment of stamp duty such as:</p> <ul style="list-style-type: none"> <li>• Members obligations &amp;</li> <li>• minimum compliance requirements</li> <li>• In case of non-compliance schedule of offences</li> <li>• What are penalties if they offend the law</li> </ul> <p>Zaheer Memon agreed to provide the information requested in a couple of days and presented a book titled "SCHEDULE OF STAMP DUTY (VALUATION TABLE)" which President acknowledged with thanks.</p>
<p><b>18<sup>th</sup> Jan 2021</b></p>	<p>President Abdul Hadi attended two separate meetings with Sector Commander and Wing Commander of Pakistan Rangers Sindh. Law &amp; order situation of SITE area was discussed with both officials.</p>
<p><b>18<sup>th</sup> Jan 2021</b></p>	<p>A meeting was held with Tariq A. Abbasi (Sub-Inspector, Market Committee Karachi) at SITE Association of Industry. M. Hanif Shaikh of Market Committee Karachi, Vice President Abdul Kadir Bilwani and Ex-President SITE Association Suleman Chawla were also present in the meeting.</p> <p>Vice President Abdul Kadir Bilwani briefed the Market Committee representatives about the complaints received from members of SITE Association regarding collection of Market Fee by Market Committee Karachi. Tariq Abbasi said that as per law, they are authorized to visit factories for the collection of fee.</p>

DATES	DETAILS				
	<p>Abdul Kadir Bilwani asked him to send copy of Act / law for study and discussion with lawyers to see if it applies on industries, along with schedule of charges, to which Tariq Abbasi pledged to provide within next few days. Abdul Kadir Bilwani also requested Tariq to share list of industries who have been contacted by the Market Committee Karachi.</p> <p>Market Committee Karachi officials were given assurance that if the law is applicable on industries, the Association will extend full cooperation to them. In the meantime, the Market Committee officials will not visit industries.</p>				
18 <sup>th</sup> Jan 2021	<p>PTCL Divisional Engineers namely Farhat Ali and Mubeen called on President SITE Association for help in resolving the issue being faced by them while working near M/s. Modern Paints, KCR crossing. They informed that their team is being barred from doing work on restoration of telephone lines.</p> <p>President Abdul Hadi advised the PTCL representatives to contact Pakistan Railways official (name &amp; contact provided) and apply for proper permission as per their set procedure, following which, PTCL and Pakistan Railways, both being government departments, can mutually decide to continue work till final approval is received from Pakistan Railways head Office in Lahore.</p>				
20 <sup>th</sup> Jan 2021	<p>A meeting was held at SITE Association with Advocate Abdul Khalil who is representing SITE Association of Industry in Trade License case, presently sub-judice before the honourable Sindh High Court. SVP Riazuddin discussed the progress of case with the lawyer in detail and asked him to file application for urgent hearing of the case.</p>				
20 <sup>th</sup> Jan 2021	<p>Ghulam Murtaza Shaikh (GM Consumer Business), PSO, along with Kashif Siddiqui (DGM Consumer Business), Muzammil Farooqui and Wasay Ahmed visited SITE Association of Industry and held meeting with office bearers &amp; Executive Committee Members. President Abdul Hadi welcomed the guests from the PSO and after a brief introduction of SITE Association, requested Ghulam Murtaza Shaikh to brief about PSO products and services.</p> <p>Ghulam Murtaza Sheikh said that the meeting was part of direct marketing strategy of PSO which eliminates the role of intermediators and resulting in saving of price, quantity and quality for the company (PSO) is directly dealing with the customer. <b>Abdul Hadi requested him to send the Product List with Market Price &amp; Discount Price for distribution among members.</b></p> <p>PSO representative while introducing their 'Fuel Card for Fleet' said that fuel is provided at the same rate through these cards that can be used at any station with certain security features. In cards, prepaid and postpaid both options are available. PSO will issue GST invoice of such transactions. Members were of the view that GST invoice will be of benefit to them. In addition, PSO also offers engine oil monitoring of fleet and various type of lubricants for different vehicles and machinery.</p> <p>Other matters such as co-branding of cards, opening a PSO account, PSO plan to overcome energy crisis, LPG import and supply through bowsers, re-gasification of liquid gas etc., also came under discussion.</p> <p><b>In conclusion, President Abdul Hadi requested to nominate focal persons for different PSO services which were announced as follows.</b></p> <table border="0" data-bbox="297 1528 892 1588"> <tr> <td>Ghulam Murtaza Shaikh</td> <td>for Industrial supply</td> </tr> <tr> <td>Shaikh Minhas &amp; Bilal</td> <td>for fleet Cards</td> </tr> </table>	Ghulam Murtaza Shaikh	for Industrial supply	Shaikh Minhas & Bilal	for fleet Cards
Ghulam Murtaza Shaikh	for Industrial supply				
Shaikh Minhas & Bilal	for fleet Cards				
22 <sup>nd</sup> Jan 2021	<p>On the invitation of Minister for Industries &amp; Commerce Sindh, SITE Association Members namely President Abdul Hadi, Executive Committee Members Muhammad Hussain Moosani and Iqbal Godil and Ex-Vice President Farhan Ashrafi attended the inauguration ceremony of '<b>Infrastructure Development of Industrial Estate Larkana</b>', at SITE Larkana, Moen-jo-Daro Road, Larkana. Chairman, PPP Bilawal Bhutto Zardari was the Chief Guest on this occasion. This industrial estate would generate tremendous job opportunities and help industrial growth in the province.</p> <p>Following the inauguration ceremony, President Abdul Hadi presented to PPP Chairman, an album of photographs taken on the occasion of Annual Dinner/ Export Trophy Award Ceremony of SITE Association of Industry held on 20th January 1994, at which, the great leader of the people of Pakistan and the first Woman Prime Minister of the Muslim World, MOHTARMA BENAZIR BHUTTO (SHAHEED) was the Chief Guest.</p>				

DATES	DETAILS
	<p>President also extended cordial invitation to Bilawal Bhutto Zardari to visit SITE Association of Industry in near future.</p>
<p>25<sup>th</sup> Jan 2021</p>	<p>The Federation of Pakistan Chambers of Commerce &amp; Industry (FPCCI) organized a Joint Press Conference of Presidents of all industrial associations of Karachi at Federation House, Karachi, on the matter of discontinuation of gas to captive powers of industries. President Abdul Hadi represented SITE Association of Industry at this platform and briefed about the hardship being faced by SITE industries due to gas discontinuation and appealed the government to review its decision on an urgent basis.</p>
<p>25<sup>th</sup> Jan 2021</p>	<p>Meeting of District Price Committee was held in the office of DC Keamari, to discuss the matter of allocation of 40 Acres of Land in Lal Bakhar area for the expansion of power network by K-Electric. On behalf of President SITE being pre-occupied, Secretary General Muhammad Faheem attended the meeting.</p>
<p>27<sup>th</sup> Jan 2021</p>	<p>Another Press Conference was held at the Head office of Jamat-e-Islami Karachi under the Chairmanship of Hafiz Naeem-ur-Rehman, Ameer, Jamat-e-Islami, Karachi, where President SITE Abdul Hadi once again appealed the government to immediate restore gas supply to all industries captive powers.</p>
<p>27<sup>th</sup> Jan 2021</p>	<p>The Employers' Federation of Pakistan, jointly with the SITE Association of Industry and with the support of the International Labour Organization, organized an <b>awareness raising meeting with employers and their representatives on the Social Security scheme at SITE Association of Industry.</b></p> <p>The purpose of the meeting was to create awareness on the importance of the Social Security Schemes for the employers. <b>The representatives from Sindh Employees Social Security Institutions (SESSI), Employees Old-Age Benefits Institutions (EOBI) and Workers Welfare Fund (WWF)</b> were present on this occasion who informed the participants about the benefit packages / services offered by these institutions and responded to the queries of the participants.</p> <p>The program provided an opportunity to employers and their representatives to better understand the benefits / services offered by these institutions and sharing issues and challenges faced in the implementation of these schemes, besides their legal obligations.</p> <p>The program was largely attended by the Members of the Association. Prominent among those who attended the program were President Abdul Hadi, SVP Riazuddin, VP Abdul Kadir Bilwani, ILO representatives Saad Gilani &amp; Tasneem Saeed, VP EFP Zaki Ahmed Khan, Director, EFP Board, Syed Nazar Ali, and representatives from SESSI, EOBI and Sindh Workers Welfare Board.</p>
<p>28<sup>th</sup> Jan 2021</p>	<p>SITE Association of Industry, in collaboration with Hawk International Pakistan, organized an awareness session on Fire Prevention &amp; Protection. The awareness session was followed by on site practical demonstration of extinguishing fire from multiple cylinders. Gulzeb Abbasi, CEO of HAWK International, along with his colleagues, gave detailed presentation to the participants covering types of fire, reasons for fire eruption, fire prevention tips, types of cylinders and their usage etc. Key highlights of the awareness program were:</p> <ul style="list-style-type: none"> <li>• PREVENTION before fire eruption</li> <li>• PROTECTION after fire eruption</li> <li>• Fire prevention is more important</li> <li>• Fire Fighting system should be organized in factories</li> <li>• Reasons for fire eruption (poor housekeeping, ignorance etc.)</li> <li>• Need to show zero-tolerance for fire eruption</li> <li>• Fire safety &amp; injury prevention</li> <li>• Oil industry is highly prone to fire</li> <li>• Prevention measures should be taken at the time of building design.</li> <li>• Smoke detectors and fire alarm system</li> <li>• Domestic deaths due to fire</li> <li>• 'PASS' is the code to operate extinguisher (<i>Pull, Aim, Squeeze, Sweep</i>)</li> </ul>

**DATES**

**DETAILS**

Representatives from Member industries participated in the awareness session which remained highly fruitful. Participants were also awarded Certificates of Participation.



*Fire fighting drill at SITE Association*



*Fire fighting drill at SITE Association*

**29<sup>th</sup> Jan 2021**

Meeting of Sindh Industrial Liaison Committee (SILC) was held at Governor House to discuss energy issues in industries. Governor Sindh Dr. Imran Ismail presided over the meeting through video link from Islamabad.

**Special Assistant to Prime Minister on Petroleum, Nadeem Babar and Special Assistant to Prime Minister on Power, Tabish Gohar and Presidents of Industrial Associations of Karachi were present in the meeting.**

**Gas supply to industries of Karachi and their captive power units was the key agenda. The following matters were discussed in the meeting.**

- 1) The industrialists expressed severe concern on the recent announcement of the Federal Government regarding discontinuation of gas to the industrial captive power plants and termed the said announcement at that juncture of time as a "bomb blast".
- 2) The Government side responded that it was a misunderstanding and the Government has never intended to close down any industrial unit. Such action shall be taken only when industrial unit shall be provided alternate energy solution as per their requirement. In case of any shortfall and variance in availability of electricity and the power consumption of the industry concerned, whether manufacturer or exporter, **the gas would not be disconnected and shall be provided continuously till the time a policy framework is chalked out.**
- 3) The government side further informed that this process is not abrupt and the **dates announced for 1st February, 2021 and 1st March, 2021 were hypothetical and the same should not be construed as final dates.**
- 4) The industrialists discussed with regard to **enhancement of gas prices from Rs786 to Rs930 which was confirmed.**
- 5) SAPM Nadeem Babar informed that RLNG shall be provided into industries during the month of February for which the industries are already paying **enhanced tariff of Rs930 per MMBTU.**
- 6) SAPM pledged that the Government will honour its commitment to supply uninterrupted supply of gas to industries during the month of February, specially to the export oriented / zero rated industries. **SAPM further assured that the Government will also have fortnightly meetings with the industrialists to address their apprehensions and concern.** He also instructed MD SSGC to issue a press release clarifying that there shall be no abrupt industrial gas disconnections so that the perception of the international buyers with regards to gas disconnections shall be appropriately rectified highlighting that the gas will be continuously provided to the industries. Disconnections if any, shall only be done only after providing alternate energy. The Government will never stop the export production at any cost.
- 7) **The industrial delegation demanded to restore the gas connections of 118 industries which were disconnected by SSGCL whereby SAPM Nadeem Babar gave orders to MD SSGCL to restore the gas connections forthwith.** SSGC was instructed to immediately restore the gas to industrial units having no other source of energy and for those industries having 500 kw electricity connection but required load of 1000 kw, gas shall be supplied to generate 500 kw electricity.



DATES	DETAILS
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- 8) The industrialists enquired about the Energy Efficiency benchmark whereby it was informed that any industry having more than 50% efficiency, it shall be the discretion of the industry whether to take electricity from KE or produce its own energy through gas? The Government side replied that they are committed to provide gas to efficient IPPs and CPPs. **In the case of industries, efficient CPPs shall be provided gas and there shall be no gas disconnection if they are up to the mark. To this end, the industries shall prove the 50% efficiency of their CPPs to qualify for the same.**
- 9) The industries also enquired that there were units which were producing their own energy and also getting electricity from KE. For instance, **an industry using 500kw from KE and 1MW from gas** what would be the case. The Government side replied that the said industry shall continue to produce 1MW on gas proving that it is energy efficient.
- 10) Industrialists discussed that **KE would not be able to supply electricity in required quantum and quality to the industries** as the company, in last summer, was short of 500 MW for which they did load shedding.
- 11) The industrialists also apprised about the **demand of Rs1.5 crores by KE from industrial consumers** which was to be looked into at the level of the Government to prepare necessary policy framework
- 12) The meeting also discussed and enquired about the **gas supplied by private companies**. SAPM Nadeem Babar informed that any industry intending to get the gas supply from private producer can get the same and SSGCL will provide the wheeling facility. In this connection, gas may be provided through Bowers and restrictions if any in this regard shall be removed
- 13) **General Manager (Customer Services) SSGC, was nominated as Focal Person** to deal with all matters related to gas disconnection & restoration.
- 14) Also decided to nominate **Focal Person from K-Electric** with the task to coordinate provision of new electricity connection or load enhancement (as the case may be) of industries.

From SITE Association, Patron-in-Chief Zubair Motiwala, President Abdul Hadi and Ex-President Muhammad Jawed Bilwani attended the meeting.



<b>29<sup>th</sup> Jan 2021</b>	Representatives from Transporters of Goods Association (TGA), led by General Secretary Mehmood Hussain, called on the President Abdul Hadi to discuss the issues being faced by members of their association.
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<b>02<sup>nd</sup> Feb 2021</b>	<p>A meeting was held with the officials of Sindh Solid Waste Management Board (SSWMB) namely: Syed Sabir Hussain Shah and Ghulam Abbas Mangrio.</p> <p>The meeting was convened by Junaid Makda, Ex-President of Karachi Chamber of Commerce &amp; Industry and Member, Board of Directors, SSWMB, in coordination with President SITE Association and SSWMB, to discuss mechanism to lift solid waste from different points of SITE area and in particular, from Koyal Kanta dumping point. The following decisions were taken in the meeting.</p> <ol style="list-style-type: none"> <li>I. Syed Sabir Hussain Shah briefed the members about the working of SSWMB in the area, highlighting in particular, online monitoring &amp; control of operations with geo-tagging and mechanism to lift solid waste from various localities of the city.</li> <li>II. Junaid Makda remarked that SSWMB is ready to render their services in SITE area, falling under the control of SITE LIMITED, the cost of which, to be borne by SITE Limited.</li> </ol>
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DATES	DETAILS										
	<p>III. On the request of President SITE Association, it was agreed by Syed Sabir Hussain Shah to clear the KOYLA KANTA dumping point once, at the cost of SSWMB. President thanked him and asked for timeline of work completion, to which, the SSWMB representative committed to confirm in a day or two.</p> <p>IV. President apprised that after one time cleaning of KOYLA KANTA dumping point, no more garbage dumping will be allowed and strict surveillance through CCTV cameras will be done together with deployment of Security Guards.</p> <p>V. While discussing limits &amp; jurisdictions of SITE LIMITED and adjoining DMCs, Adeel of SITE Limited suggested to shift dumping points of DMCs from the limits of SITE Limited to the concerned DMCs. This was seconded by President SITE Association to which, SSWMB representative agreed. A List of 20 dumping points located within the limits of SITE Limited was also shared with the participants.</p> <p>VI. Syed Sabir Hussain Shah informed that for lifting of debris, factories owners should contact SSWMB directly and added that we need policy to handle industrial waste being an environmental matter.</p> <p>VII. SSWMB representative briefed the participants about the service charges for solid waste dumping as below.</p> <table border="0" data-bbox="297 635 1049 776"> <tr> <td>Municipal waste tipping at 'Gutter Baghicha' GTS</td> <td>PKR 600 per ton</td> </tr> <tr> <td>Municipal waste tipping at Landfill site</td> <td>PKR 80 per ton</td> </tr> <tr> <td>Municipal waste door to door collection &amp; cleaning</td> <td>USD 17 per ton</td> </tr> <tr> <td>DEBRIS &amp; nullah silts lifting &amp; cleaning</td> <td>USD 4.79 per ton</td> </tr> <tr> <td>Middle Contractor to dumping point including lifting</td> <td>PKR 470 per ton</td> </tr> </table> <p>It was also decided that SITE Limited will segregate the slab for only solid waste and SITE Association of Industry will revert to SSWMB upon receipt of the same.</p> <p>VIII. In addition, it was decided to give details of funds earmarked by SITE Limited for solid waste lifting, based on which, SSWMB will give proposals to lift solid waste from the limits of SITE Limited.</p> <p>The meeting was attended by President Abdul Hadi, Vice President Abdul Kadir Bilwani and representatives from SITE Limited.</p>	Municipal waste tipping at 'Gutter Baghicha' GTS	PKR 600 per ton	Municipal waste tipping at Landfill site	PKR 80 per ton	Municipal waste door to door collection & cleaning	USD 17 per ton	DEBRIS & nullah silts lifting & cleaning	USD 4.79 per ton	Middle Contractor to dumping point including lifting	PKR 470 per ton
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Middle Contractor to dumping point including lifting	PKR 470 per ton										
<p>04<sup>th</sup> Feb 2021</p>	<p>A Team from TPL Trakker called on President Abdul Hadi to introduce their tracking system and discuss avenues for collaboration with SITE Association of Industry. They explained various services being offered by TPL which are being re-produced hereunder for the information of members.</p> <ul style="list-style-type: none"> <li>• Government owned law enforcement agencies like Punjab Police, Dolphin Police, DMC (South) and DMC Korangi are satisfactory customers of TPL Tracker Limited.</li> <li>• TPL Tracker Limited offers multiple solutions to corporate sector i.e. Simple vehicle tracking system units, other tailored solutions include location tracking, Container tracking, Cold chain monitoring, fuel monitoring system, Genset monitoring system, Automated fuel management system, Dispatch solutions, Mobile Digital Video Recording &amp; Tracking (MDVR), Driver behavior monitoring etc.</li> <li>• TPL Tracker Limited also offers specialized Tracking solutions to Industries which includes warehouse monitoring and inventory management, heavy equipment maintenance and performance monitoring, cost analysis of equipment's, comparison of resource utilization etc.</li> <li>• Equipment purchase prices are depending upon dollar price fluctuations which may be decided followed by submission of a proper quotation which shall be duly verified by industrialist concern.</li> <li>• TPL Products are costly a bit as compare to market due to its reliability and quality standards. Local manufacturers use low quality material but TPL never compromise over quality standards reasoning customers rely on TPL more than 25 years.</li> <li>• Tracking system of TPL Tracker Limited is managed by CPLC, keeping the view that there may plenty of members already customers of TPL.</li> <li>• TPL Tracker pro is new and unique tracking system introduced in market which offers recover of any snatched or stolen assets of customer or offers replacement of the same. Valuation of asset is done on market face value.</li> <li>• TPL Tracker Limited selects mobile carrier based on geographic analysis which helps to track asset via GPRS technology.</li> <li>• IT WAS RESOLVED THAT TPL Tracker Limited shall offer its best tracking services in S.I.T.E. at competitive cost and Membership of the Association would be mandatory to avail any offer from TPL.</li> </ul> <p>President Abdul Hadi asked the TPL team to provide a feasible package to SITE Association for its Members to proceed further.</p>										

DATES	DETAILS
8 <sup>th</sup> Feb 2021	<p>Meeting of Sindh Industrial Liaison Committee was held at Governor House. Special Assistant to Prime Minister (SAPM) on Petroleum Nadeem Babar and SAPM on Power Tabish Gohar attended the meeting via video link. Special Secretaries for Petroleum &amp; Power Division, Ministry of Energy, Managing Director of Sui Southern Gas Company and representative of K-Electric were also present in the meeting.</p> <p>The representatives of the Federation of Pakistan Chambers of Commerce and Industry (FPCCI) and the presidents of different associations of the industrial associations in Karachi also attended the meeting. SITE Association of Industry was represented by Patron-in-Chief Zubair Motiwala and President Abdul Hadi.</p> <p>The SAPM on Power &amp; Petroleum informed the participants about improvement and progress in energy sector making it more competitive and open market. The Governor Sindh urged that joint efforts by the industrialists and the federal government would ramp up the progress and development of the country.</p>
10 <sup>th</sup> Feb 2021	<p>In order to update members on the energy crisis and the alternate solutions being suggested as well as efficiency audit of Captive Power Plants (CPPs), the SITE Association of Industry organized an <b>awareness session on 10th February 2021 at SITE Association of Industry</b>, focusing on the following:</p> <ul style="list-style-type: none"> <li>• <b>Filling of NEECA audit form</b></li> <li>• <b>Co-generation definition for better comprehension</b></li> <li>• <b>Efficiency levels of co-generation plants</b></li> </ul> <p>The Association hired the services of a professional Consultant to conduct this awareness session. Detailed presentation was given by the consultant on the matters mentioned, followed by question-answer session. Due to Covid-19 SOPs &amp; restrictions, <b>only one participant from one industry was allowed to attend this awareness session</b>. The session was fruitful to the extent of information &amp; awareness. Some queries raised by the participants however, remained unanswered being policy issues, to be decided by the government.</p>
10 <sup>th</sup> Feb 2021 13 <sup>th</sup> Feb 2021	<p>Two meetings were held with KDA and SITE Limited officials to discuss the matters related to shifting of utilities before construction of different roads in SITE area, out of the funds approved by the Chief Minister Sindh, particularly Fakharuddin Valika Road. President Abdul Hadi, Ex-President Saleem Parekh, EC Member Saleem Nagaria, Faheem &amp; Nabeel from SITE Limited, Assistant Executive Engineer Ali from KDA along with concerned staff participated in the discussion.</p>
22 <sup>nd</sup> Feb 2021	<p>Upon receipt of formal invitation from Lieutenant General Khalid Asghar (Retired), HI (M), Rector of NUTECH, President Abdul Hadi visited NUTECH Campus in Islamabad and attended "<b>Bachelor of Engineering Technology (Civil Engineering)</b>" program launching ceremony. The honourable President of Pakistan Dr. Arif Alvi, was the Chief Guest on this occasion.</p> <p>Chairman NUTECH BoG (Chief of Army Staff), NUTECH BoG members, dignitaries and guests from various entities including chambers of commerce, National &amp; Estate Industry Associations, Federal Ministers &amp; secretaries, and Govt R &amp; D organizations were present in this event.</p> <p>NUTECH, under its ongoing industry development program and to serve the construction industry voluntarily has formulated a Cooperative- Bachelors of Engineering Technology (Civil Engineering), an elite degree program BET (CE) in consultation with Higher Education Commission (HEC), National Technology Council (NTC) and NUTECH selected construction industries to prepare industry focused skilled workforce for the national industry.</p> <p>The BET (CE) will produce practical and field-oriented professionals in cooperation with the construction industry. The program will combine academics with technical skills needed to successfully manage any infrastructure project.</p> <p><i><b>SITE Association of Industry partners with NUTECH for imparting technical education together with skill development to meet the industry needs.</b></i></p>
23 <sup>rd</sup> Feb 2021	<p>Meeting of District Price Committee was held in the office of DC Keamari, to discuss the matter of allocation of land for 'Graveyard' on community basis as per application received from the Secretary General of Jamia Masjid Rizwan Trust. On behalf of President SITE being pre-occupied, Security Officer Farhan Siddiqui attended the meeting as directed.</p>

**DATES**

24<sup>th</sup> Feb 2021

**DETAILS**

On the invitation of President SITE Association, Mukhtiar Ali Abro, Deputy Commissioner (Keamari), visited SITE Association of Industry for meeting and interaction with SITE members. M/s. Zubair Motiwala, Abdul Hadi, Riaz Uddin, Muhammad Imran, Abdul Kadir Bilwani, Saleem Nagaria, Muhammad Hussain Moosani, Kamran Arbi and others were present in the meeting.

The President welcomed the Chief Guest and after giving a brief introduction of SITE area, informed the DC Keamari that the meeting has been convened to discuss issues of SITE area, particularly roads and Orangi Nullah land matters. DC Keamari thanked the President and Members for inviting him for the meeting and informed about his past assignments.



*DC Keamari Mr. Mukhtiar Ali Abro with President Abdul Hadi during his visit to SITE Association.*

- I. **Abdul Hadi informed that construction of 19 roads in SITE area has been approved by the Chief Minister Sindh as per below arrangement.**
  - 2 Roads through Karachi Development Authority
  - 17 Roads through Karachi Mega City Project
- II. Abdul Hadi informed that KDA started work in November-2020 but drainage system was not included in the project. Project has been re-designed and revised PC-I has been submitted in December-2020 which has still not approved. As such we solicit your cooperation in this case. **He further stated that Tender for remaining 17 roads were opened on 22/2/2021** and Khalid Masood has informed that meeting of Technical Committee will be held in a week or so to move the project. As such, there is need for quick & timely action because funds allocated will lapse after 30th June 2021.
- III. **Abdul Hadi said that another issue is garbage lifting.** Some areas of SITE are connected with residential areas where domestic municipal waste is dumped at 20 points. From 10 points, garbage is lifted by SITE LTD but at remaining 10 points, garbage is accumulating. One more garbage dump is located after Afza Flyover to Nizamabad whereas garbage is being dumped in the large bin placed on the main roads, contracting it from 4 lane to 2 lane only. As such, bin re-location is required to clear the road. This area falls in the jurisdiction of DC Central.
- IV. **Abdul Hadi mentioned that marking for Orangi nullah widening has been done by NED University representatives.** In addition, DC office representatives are visiting factories and collecting data. This has created a panic among our members located at the nullah belt.
- V. **DC Keamari Mukhtiar Ali Abro** replying to the queries raised by the President said that as regards factories marking by NED University representatives, it will be ensured that no harassment is done to the industries located on the belt line of Orangi Nullah. UC staff was engaged in this exercise as well. **If property is a leased one, due compensation will be paid by the government.** He added that information & data can be provided by the factory owners. Saleem Nagaria said that **demolition of multi stories building will not be possible** for gaining few feet area for the nullah. DC Keamari assured every support in this matter.
- VI. Zubair Motiwala stated the industrial area falls under the jurisdiction of SITE Limited and residential area falls under DC Keamari. **He stressed to examine the legal position of jurisdiction first and verify from the map of SITE.** He also suggested to increasing nullah depth. DC Keamari informed that roads have also been planned along both sides of the nullah.
- VII. Zubair Motiwala informed that DC team is in contact with different factories owners for clearance of nullah land. **Some factories have issues regarding marking & demolition.** DC Keamari suggested to hold a **coordination meeting with NED University representatives** to discuss the marking done by them, to which SITE members agreed. Zubair Motiwala added that as much as 84 industries have affected due to this exercise.
- VIII. DC Keamari assured full support & cooperation to SITE President for **lifting of garbage from SITE area** as well as from the DC Central jurisdiction.
- IX. He mentioned the **big encroachments have been removed** from Gulbai to Y-junction in the area of 1.5 KM in just one week. Members highly appreciated the efforts of DC Keamari.
- X. DC Keamari asked to provide list of roads to be constructed in SITE area which was provided to him. President also apprised him of the work being done on the construction of roads in SITE area.



DATES	DETAILS
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XI. President drew attention of DC Keamari towards illegal truck stands in SITE area and requested him to visit the area to see the encroachments, to which, DC Keamari agreed.

The meeting concluded with vote of thanks and SITE Association's crest was presented to DC Keamari as a gesture of goodwill & cooperation.

**27<sup>th</sup> Feb 2021**

A meeting was arranged with Muhammad Najeeb Haroon, MNA & Focal Person, Prime Minister's Karachi Package in the office of SITE Association of Industry. M/s. Zubair Motiwala, Abdul Hadi, Abdul Kadir Bilwani, Jawed Bilwani, Saleem Parekh, Hussain Moosani and others were present on this occasion.

President SITE Abdul Hadi welcomed the Chief Guest and gave a brief introduction of SITE area. In response, Najeeb Haroon said that he is very well aware of SITE area and counted many famous names from SITE which surprised the participants.

Issues of SITE area came under detailed discussion in the meeting particularly, construction of roads, revamping of sewerage system and cleaning of existing nullahs to ensure quick draining out of rainwater.

Najeeb Haroon apprised members of the Association about the efforts being made by him at the federal level for the rights of Karachi. He particularly mentioned K4 project & KCR revival project which are of great importance for Karachi. Patron-in-Chief Zubair Motiwala said that we want to be part of Karachi Transformation Plan and being stakeholders, we should be taken on board.



President Abdul Hadi is presenting Association's crest to MNA Muhammad Najeeb Haroon on the occasion of his visit. VP Abdul Kadir Bilwani, Ex-President Jawed Bilwani and EC Member Muhammad Hussain Moosani are also seen in the picture.



A view of participants of meeting with MNA Muhammad Najeeb Haroon.

**02<sup>nd</sup> Mar 2021**

A meeting of Provincial Working Group of Sindh under National SME Policy 2020 was held at Sindh Secretariat under the Chairmanship of Chief Secretary Sindh. SVP Riazuddin attended this meeting on behalf of SITE Association and highlighted that large number of industries located in SITE area Karachi fall under the SME category and as such, the matter should be taken up on priority to benefit large number of industries.

**02<sup>nd</sup> Mar 2021**

3<sup>rd</sup> meeting of Project Supervisory Committee of Establishment of 05 Combined Effluent Treatment Plants at industrial areas of Karachi, was held under the Chairmanship of Secretary Industries Sindh. President Abdul Hadi represented SITE Association in this meeting. Progress of revised PC-I, decisions taken earlier and main impediments and the Way Forward were discussed in the meeting.



Photo taken on the occasion of meeting with Secretary Industries Sindh Muhammad Riazuddin. Seen in the picture are President Abdul Hadi, SVP Riazuddin, VP Abdul Kadir Bilwani, EC Member Muhammad Arif Lakhani and Ex-President Jawed Bilwani.



President Abdul Hadi is briefing Secretary Industries Muhammad Riazuddin about the working of SITE Crime Monitoring Cell.

DATES	DETAILS
<p><b>04<sup>th</sup> Mar 2021</b></p>	<p>A follow up meeting was held at SITE Association on 4/3/2021 with PSO officials namely Muzammil Ahmed Farooqui, Wasay Ahmed, Irshad A. Shaikh and Omer.</p> <p>Muhammad Arif Lakhani (EC Member) and Muhammad Kamran Arbi (EC Member) represented SITE Association in this meeting. Matters that came under discussion at the meeting included:</p> <ul style="list-style-type: none"> <li>• Discounted price of different lubricants being used by industries</li> <li>• Issuance of fuel cards to employees</li> <li>• Direct supply to bigger volume customers by PSO</li> <li>• Provision of GST Invoice of PSO to see what tax benefit it has</li> </ul> <p>In addition, Muzammil informed SITE members about their high-tech and high-temperature lubricants i.e. special thermal oil.</p> <p>Arif Lakhani provided list of lubricants being used in textile industry to PSO representative Muzammil and asked to come up with best offer for the industries of SITE area, through recommendation of SITE Association of Industry. He also suggested to arrange a study tour of PSO manufacturing facility for the Executive Committee Members of SITE Association to attract them to become their customers.</p>
<p><b>09<sup>th</sup> Mar 2021</b></p>	<p>A meeting was held with DG Rangers Sindh <b>Major General Iftikhar Hassan Chaudhary</b>, in his office, to discuss &amp; review law &amp; order situation of SITE area. Patron-in-Chief Muhammad Zubair Motiwala, President Abdul Hadi and Ex-President Jawed Bilwani attended the meeting on behalf of SITE Association of Industry.</p>
<p><b>10<sup>th</sup> Mar 2021</b></p>	<p>On the invitation of President Abdul Hadi, Secretary Industries Sindh Muhammad Riazuddin visited SITE Association of Industry and held discussion with office bearers &amp; Executive Members on the issues related to his department.</p> <p>President SITE Association Abdul Hadi welcomed the Chief Guest Secretary Industries Muhammad Riazuddin and gave brief introduction of SITE area and its contribution in the national ex-chequer. He then highlighted some key issues of SITE area and requested the Chief Guest for help &amp; advocacy with the concerned department for their resolution.</p> <p>Abdul Hadi briefed about <b>construction of roads in SITE area</b> from the funds approved by the Chief Minister Sindh. He said that revised PC-I is still pending for approval. He said that due to broken roads, transporters are demanding extra charges to lift export cargo from the area. He requested Secretary Industries to use his good offices to get the revised PC-I approved.</p> <p><b>He also mentioned that contrary to the vision of the government to work on Ease of doing business, more than 40 departments visit industries for inspection / audit</b> and as such, the Owners remain occupied in attending &amp; replying to their notices and providing documents etc. and added that since large number of industries in SITE fall under SME category, their owners directly deal with these departments and as such there is need for one-window operation.</p> <p><b>Briefing the Secretary Industries on the setting up of Combined Effluent Treatment Plant (CETP) in SITE area</b>, Abdul Hadi said that land is available in SITE for the said CETP. 1/3rd funds shall be provided by the Federal Government while 2/3rd funds will be arranged by Sindh government. The Federal Government has already issued 1st installment out of the approved fund but despite lapse of 14 months, there is no development on PC-I of the CETP.</p> <p><b>President SITE mentioned that there is no proper garbage dumping point in SITE area.</b> As a result of which, garbage is dumped at different places which has literally transformed SITE area into a large 'kachra kundi'. There is need to stop this practice.</p> <p>President SITE also drew attention of Secretary Industries towards the <b>harassment of industrialists by DMC staff on the matter of Trade License</b> and stated that DMC has no authority to collect Trade License from SITE as the area comes under the jurisdiction of SITE Limited.</p> <p>Abdul Hadi further mentioned that not only this, Stamp Duty officers are also harassing industrialists in the name of collection of stamp duty. They visit the factories and pressurize them to get stamp duty on all their purchases and appear before them in their office with details of all purchases and book of accounts which</p>

**DATES**

**DETAILS**

is creating trouble for the industries. He concluded that in the present technology-driven era, orders are received over email & WhatsApp and has demanded that stamp duty officers should be refrained from harassing industrialists in the name of collection of stamp duty.

**Chief Guest Muhammad Riazuddin, Secretary Industries Sindh**, replying to the queries raised by President SITE, assured the members to play his due role in resolving issues being faced by industries of SITE area and improve its infrastructure on priority basis so as to continue industrial production unabated. He assured the members of his full support & cooperation in the uplift of SITE infrastructure, aimed at industrial promotion. He said that these roads belong to SITE Limited and SITE Limited should be doing this job under supervision of SITE Association of Industry. He added that he fully realizes how much difficulties industrialists face when a trailer overturns due to dilapidated condition of roads which results in delay of shipments.

**Muhammad Riazuddin acknowledged the contribution of industrialists in the national economy and called them 'builders of Pakistan' for investing their money in the country.**

**Commenting on the little amount allocated for the CEPT by the Sindh government in its budget, Muhammad Riazuddin said that it shows how much Sindh government is serious towards setting up of CETP.**

**Replying to query about garbage lifting from the area, Secretary Industries Sindh said it is the responsibility of SITE Limited to lift and dispose off garbage properly. SITE Limited is not doing a lot of things but doing many undesirable things.**

He appreciated the views expressed by SVP SITE Riazuddin in the meeting of Provincial Working Group for SMEs and said that he conveyed viewpoints of SITE Association of Industry very well with respect to ease of doing business and one window operation. **Secretary Industries at this said that technology has come to our rescue and introduction of IT-based solution may help in introducing one window operation as e-payments are being made frequently.**

He said that administrative controls of Karachi are complex as compared to other cities like Lahore Development Authority, which is a big problem in resolving civic issues of the city. In addition,

**Muhammad Riazuddin assured to take up the matter of Trade License with administrator KMC for resolution.**

On the request of senior Member Majyd Aziz to carry out carpeting of roads at roundabouts to move traffic faster, **Secretary Industries Sindh assured to take necessary action.**

The state of affairs at SITE Limited also came under discussion in the meeting. President highlighted that more than 90pc revenue the body generates, goes into salaries & pension accounts, thereby leaving no amount for development works in SITE area.

Those attended the meeting included Abdul Kadir Bilwani, Suleman Chawla, Abdul Rasheed, Arif Lakhani, Anwer Aziz, Hussain Moosani, Majyd Aziz and Jawed Bilwani. SITE Association's crest was presented to the Chief Guest. The meeting concluded with vote of thanks by Senior Vice President Riazuddin.

**11<sup>th</sup> Mar 2021**

Sindh Environmental Protection Agency (SEPA) organized Seminar on air quality management in Karachi at a local hotel to create awareness among concerned quarters about air pollution in Karachi.

Spokesperson of the Government of Sindh and Advisor to CM Sindh on Law, Environment, Climate Change, and Coastal Development Barrister Murtaza Wahab was the Chief Guest on this occasion who said that controlling air pollution requires two-way efforts. On the regulatory side, it should be controlled with legal tools while on the participatory side people should volunteer to minimize their carbon footprint by following a green way of living.

**Some facts:**

"The recently conducted ambient air quality monitoring in Karachi by Sindh Environmental Protection Agency (SEPA) at more than 90 locations found levels of Particulate Matter (PM2.5) exceeding the limits of 75 ug/m3 set under Sindh Environmental Quality Standard, ambient air for almost all sampling locations has been categorized as "**unhealthy air quality**" with levels in the range of 151-200 ug/m3. Whereas at some sampling locations in Districts of Korangi and South, air quality was measured in the range of 201-300 ug/m3 falling in the category of "**very unhealthy air quality**". At few locations in District Central and Korangi, the levels of PM2.5 were found to be exceeding 300 ug/m3 representing "**hazardous air quality**".

DATES	DETAILS
	<p>President SITE Abdul Hadi attended this Seminar and in an appreciation letter sent to DG SEPA mentioned that it was indeed a pleasure to be part of this Seminar as representative of SITE Association of Industry. The matters highlighted were very informative and eye opening for all. He expressed the confidence that SEPA will organize more such events to create awareness about environmental issues which is need of time.</p>
<p>11<sup>th</sup> Mar 2021 &amp; 22<sup>nd</sup> Mar 2021</p>	<p>A meeting of Sub-Group of “Provincial Working Group for SMEs Development” was held at Sindh Secretariat under the Chairmanship of Secretary Industries Sindh. SVP Riazuddin attended this meeting on behalf of SITE Association of Industry. The agenda of the meeting was (i) to examine and review the existing laws / policies which are not business friendly and (ii) to submit report to the Chief Secretary Sindh.</p> <p>It is worth mentioning that in order to coordinate and facilitate Government’s policy objective of promoting overall development of SMEs in the country and to recommend policy, legal and regulatory measures with a view for sustain economic activity, employment generation and poverty alleviation, the National Coordination Committee (NCC) on SMEs has been constituted by the Federal Govt, followed by constitution of Provincial Working Group for SMEs and its Sub-Group by the Sindh government. SITE Association of Industry has been taken on board and it has been assured that its recommendations will be considered favorably by the Sindh Government.</p> <p>2nd Meeting of the Sub-Group was held on 22/3/2021, to follow up matters discussed in earlier meetings. SVP Riazuddin could not make it to attend due to another important meeting scheduled the same day.</p>
<p>12<sup>th</sup> Mar 2021</p>	<p>A meeting was held at DC Keamari office regarding shifting of utility services over right of way of Orangi Nullah and removal of encroachments for construction of road. President Abdul Hadi and SVP Riazuddin attended this meeting and presented the viewpoint of Association with regard to cleaning of nullah, capacity restoration, illegal residential encroachments and lease industrial properties.</p>
<p>15<sup>th</sup> Mar 2021</p>	<p>Administrator KMC Laeeq Ahmed visited KCCI where office bearers of SITE Association of Industry were also invited. The issue of Orangi Nullah, being the hottest issue at that time, was highlighted before him together with recommendations of the Association for a smoother operation.</p>
<p>16<sup>th</sup> Mar 2021</p>	<p>Owners of all industries located along Orangi Nullah belt where marking was done for demolition, were invited to SITE Association for brainstorming and discussion on how to proceed. An initial list of 23 units / plots was shared by the DC Keamari office which was discussed in detail.</p>
<p>17<sup>th</sup> Mar 2021</p>	<p>Director SESSI East Directorate Asif Dawood paid a call to the President Abdul Hadi to discuss issuance of notices to SITE members. VP SITE Abdul Kadir Bilwani and Deputy Director SESSI Asif Kaimkhani were also present on this occasion.</p> <p><b>President explained that</b> Members are being served impugned notices of assessment even after issuance of assessment orders by SESSI directorate up to its entire satisfaction for the financial period involved, such mal-practices are tantamount to harass members of association. Overall business conditions are worsening due to Covid-19 environment. Association members are struggling to run businesses as the fact is well learned by all Government agencies including SESSI directorate, though such practices shall further agitate business class to mental agony.</p> <p><b>Asif Dawood, Director- SESSI (East-Site), clarified that</b> Members of the association are served notices of assessment once in a financial year involved, no any additional notice or demand of survey, inspection and record is made to member of association. However, if such an impugned notice served, notice is available on record, same may be produced as an evidence so that such notice could be made null and void. Asif Dawood, further clarified that Self-Assessment Scheme is also available, by availing which an assessee of SESSI will never be asked any question up to 02 years. A complete guideline to avail said scheme can be provided to interested members of association.</p>



Participants of awareness session on social security schemes, organized jointly by SITE & EFP.



**DATES**

**DETAILS**

**Abdul Qadir Bilwani highlighted that** The assessment process of a Member was initiated without keeping the view of labor laws and pertaining rules, therefore, assessment process may be finalized within the ambit of labor laws and without unnecessary departmental pressure.

Replying to this, **Asif Dawood said that** the assessment process shall be finalized in earliest possible time by keeping the view of labor laws and pertaining rules and no any member of association shall be pressurized instead treated in orderly fashion.

The meeting was concluded to resolve that a follow up meeting shall be held soon regarding establishment of an effective and easy mechanism for a smooth compliance system.

**17<sup>th</sup> Mar 2021**

A delegation from NUTECH Islamabad, led its Registrar Dr. Syed Adnan Qureshi, visited KCCI to discuss the possibility of organizing **“NUTECH – Industry Joint Collaboration Symposium for Karachi’s Industrial Development 2021”**. President Abdul Hadi attended the meeting. Brigd.Adnan Qasim gave a brief introduction of NUTECH and informed that NUTECH started interaction with KCCI in Feb-2021. The Joint Collaboration Symposium will be held twice in a year on regular basis. NUTECH’s Pilot project is related to construction sector which is being undertaken in collaboration with Association of Builders & Developers (ABAD). NUTECH wants to make this a national cause and in this regard, wants to hold thematic symposium to develop a national industry plan through stakeholder consultations. It will comprise of multiple sessions. **The main focus would be to identify priority sectors for import substitution with value addition, export enhancement and technology upgradation.** NUTECH will strive to make products locally which will be one level superior in order to be able to then export them. Import substitution has 7 by-products as under:

1. Saving Foreign Exchange
2. Employment generation
3. Technology development
4. Information sharing
5. Technology transfer through Joint Ventures
6. Foreign exchange savings
7. Foreign exchange earnings

The matter of setting up of NUTECH Campus in Karachi also came under discussion in the meeting as highlighted by President KCCI.



A view of participants of NUTECH program launching ceremony.



Patron-in-Chief Zubair Motiwala on his arrival to attend NUTECH program launching ceremony.



Group photo taken on the occasion of NUTECH program.



President Abdul Hadi is being welcomed by NUTECH officials.

**DATES**

31<sup>st</sup> Mar 2021

**DETAILS**

An urgent meeting was held with Chief Secretary Sindh on the matter of Orangi Nullah. SITE high officials namely Zubair Motiwala, Jawed Bilwani, Abdul Hadi and Riazuddin attended the meeting. The matter was discussed in detail following which, the Association sent a comprehensive letter to the Chief Secretary Sindh giving all the facts, figures and details. The contents of the letter are being published in this issue under title of "SITE ASSOCIATION'S STANCE ON ORANGI NULLAH RESTORATION."



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## Pictorial View of Development Works

*Carpeting at Metrowell road. Habib Chowranghi towards Khyber Gate.*



*New road has been constructed from Jamia Binoria to GCT college.*



*Koyla Kanta dumping point cleared.*





Summary of Press Statements issued on important business matters

Pakistan Observer newspaper clipping with headline 'To imagine is everything, to know is nothing at all' and a photo of a man.

The Nation newspaper clipping with headline 'Gas restoration to power plants applauded'.

جنگل پاکستان newspaper clipping with a photo of a group of people.

SITE-SSGC agree to form working group. Karachi. The SITE Association of Industry and SSGC have agreed in principle to form a Working Group.

The Financial Daily International newspaper clipping with headline 'SITE area fast turning into 'Karcha Kundu''.

جنگل پاکستان newspaper clipping with a photo of a man.

جنگل پاکستان newspaper clipping with a photo of a man.

Secretary Industries Sindh v SITE Association. SAI Chief Demands Start of Infrastructure Works, Setting up a Site Area.

DAWN newspaper clipping with headline 'Site body slams gas ban'.

جنگل پاکستان newspaper clipping with a photo of a man.

BUSINESS RECORDER newspaper clipping with headline 'CM urged to resolve issues of SITE area'.

جنگل پاکستان newspaper clipping with a photo of a man.

Parliament Times newspaper clipping with headline 'Site chief demands start of infrastructure works, setting up of site area'.

جنگل پاکستان newspaper clipping with a photo of a man.

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